

## STATE EMPLOYEES' CREDIT UNION TABLE OF CONTENTS JUNE 30, 2024 AND 2023

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#### INDEPENDENT AUDITORS' REPORT

Audit Committee, Board of Directors, and Members State Employees' Credit Union Raleigh, North Carolina

## Report on the Audit of the Consolidated Financial Statements *Opinion*

We have audited the accompanying consolidated financial statements of State Employees' Credit Union (the Credit Union), which comprise the consolidated balance sheets as of June 30, 2024 and 2023, and the related consolidated statements of income and undivided earnings, comprehensive income, changes in members' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of State Employees' Credit Union as of June 30, 2024 and 2023, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of State Employees' Credit Union and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Change in Accounting Principle

As discussed in Note 1 to the consolidated financial statements, effective July 1, 2023, State Employees' Credit Union adopted new accounting guidance for the measurement of credit losses on financial instruments through a cumulative-effect adjustment to undivided earnings. Our opinion is not modified with respect to this matter.

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Audit Committee, Board of Directors, and Members State Employees' Credit Union

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about State Employees' Credit Union's ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of State Employees' Credit Union's internal control. Accordingly, no
  such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about State Employees' Credit Union's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Audit Committee, Board of Directors, and Members State Employees' Credit Union

### Supplementary Information

We have audited the consolidated financial statements of State Employees' Credit Union as of and for the year ended June 30, 2024, and our report thereon dated September 6, 2024, which expressed an unmodified opinion on those consolidated financial statements. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Report of Management, Board of Directors and Contact Information, which is the responsibility of management, is presented for the purpose of additional analysis and is not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the consolidated financial statements, and, accordingly, we do not express an opinion or provide any assurance on it.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Baltimore, Maryland September 6, 2024

## STATE EMPLOYEES' CREDIT UNION CONSOLIDATED BALANCE SHEETS JUNE 30, 2024 AND 2023

ASSETS		2024		2023
Cash and due from financial institutions	\$	717,323,724	\$	842,836,543
Federal Reserve Bank deposits		7,916,938,685		1,400,377,908
Investments, net (Note 2) Loans to members, net of allowance for cre	edit	11,779,240,353		13,803,464,361
losses (Notes 4 and 5)		33,990,465,453		31,596,182,957
Accrued interest receivable Deposit for federal insurance of member		203,382,905		100,460,391
accounts (Note 7)		413,631,443		426,400,072
Property and equipment, net (Note 8)		1,219,458,161		1,247,406,590
Other assets		254,767,721		201,654,704
	\$	56,495,208,445	\$	49,618,783,526
LIABILITIES AND MEMBERS' EQUI	TY			
Member share draft deposits	\$	7,069,874,898	\$	7,157,617,597
Member share deposits (Note 9)		39,144,116,438		37,901,433,451
Member mortgage loan escrow deposits		224,630,881		248,385,517
Total member deposits		46,438,622,217		45,307,436,565
Accrued interest payable		198,928,738		31,844,414
Short-term borrowing		5,000,000,000		- ,- ,
Other liabilities		212,217,608		205,211,702
Total member deposits and liabilities		51,849,768,563		45,544,492,681
Members' equity:				
Equity share reserve		1,000,000		1,000,000
Statutory reserve		2,000,000,000		2,000,000,000
Accumulated other comprehensive loss		(705,516,246)		(1,121,459,578)
Capital reserve		3,275,000,000		3,025,000,000
Undivided earnings		74,956,128		169,750,423
Total members' equity, substantially restricted		4,645,439,882		4,074,290,845
	\$	56,495,208,445	\$	49,618,783,526
	Ψ	30,173,200,443	Ψ	17,010,703,320

## STATE EMPLOYEES' CREDIT UNION CONSOLIDATED STATEMENTS OF INCOME AND UNDIVIDED EARNINGS YEARS ENDED JUNE 30, 2024 AND 2023

_	2024	2023
INTEREST INCOME:		
Interest on first mortgage loans	\$ 1,017,100,223	\$ 851,118,892
Interest on other loans and receivables	770,169,916	540,663,094
Interest on Federal Reserve Bank deposits and investments	516,358,910	405,433,584
	2,303,629,049	1,797,215,570
INTEREST EXPENSE:		
Dividends on member deposits	831,016,426	328,766,270
Interest on short-term borrowing	168,885,545	249
	999,901,971	328,766,519
NET INTEREST INCOME	1,303,727,078	1,468,449,051
PROVISION FOR CREDIT LOSSES	265,202,651	137,500,000
NET INTEREST INCOME AFTER PROVISION FOR CREDIT		
LOSSES	1,038,524,427	1,330,949,051
NONINTEREST INCOME:		
Interchange Income	153,592,361	185,513,479
Deposit service charges and fees	67,568,962	64,481,312
Administrative services	80,126,496	67,116,324
Insurance commissions	42,621,974	44,014,199
Loan processing	11,856,260	9,644,864
Loss on investments, net	(44,092,701)	
Gain on redemption of student loan bonds Rental Income	- 22 797 942	108,344
Other noninterest income	23.787.843 31,008,441	20.130.523 32,506,335
_	366,469,636	423,448,740
NONINTEREST EXPENSE:	, ,	- 7 - 7
Salaries and employee benefits	753,786,288	719,473,647
Occupancy expenses	102,237,203	99,662,654
Equipment expenses	162,320,691	173,138,820
Card processing expenses	25,782,052	46,570,066
Postage expenses	33,426,501	22,520,816
Other operating expenses	117,817,602	106,078,039
<u> </u>	1,195,370,337	1,167,444,042
NET INCOME	\$ 209,623,726	\$ 586,953,749
Transfers to statutory and capital reserves (Note 1)	(250,000,000)	(450,000,000)
UNDIVIDED EARNINGS		
Undivided earnings beginning of year	169,750,423	32,796,674
Cumulative Effect of Change in Accounting Principle – ASC 326		
(See Note 1)	(54,418,021)	
Undivided earnings end of year	\$ 74,956,128	\$ 169,750,423

## STATE EMPLOYEES' CREDIT UNION CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023		
Net income	\$ 209,623,726	\$	586,953,749	
Other comprehensive income (Note 12):				
Unrealized holding gains/(losses) on securities available for sale	387,027,165		(258,209,545)	
Change in unrecognized postretirement amounts	28,916,167		30,977,525	
Total other comprehensive income	415,943,332		(227,232,020)	
<b>Total comprehensive income</b>	\$ 625,567,058	\$	359,721,729	

## STATE EMPLOYEES' CREDIT UNION CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY YEARS ENDED JUNE 30, 2024 AND 2023

	-	UITY SHARE RESERVE	STATUTORY RESERVE	ACCUMULATED OTHER OMPREHENSIVE LOSS	CAPITAL RESERVE	UNDIVIDED EARNINGS	TOTAL
Balance at June 30, 2022	\$	1,000,000	\$ 2,000,000,000	\$ (894,227,558)	\$ 2,575,000,000	\$ 32,796,674	\$ 3,714,569,116
Net income		-	-	-	-	586,953,749	586,953,749
Other comprehensive loss		-	-	(227,232,020)	-	-	(227,232,020)
Discretionary transfers		-	 -	 _	 450,000,000	 (450,000,000)	 -
Balance at June 30, 2023	\$	1,000,000	\$ 2,000,000,000	\$ (1,121,459,578)	\$ 3,025,000,000	\$ 169,750,423	\$ 4,074,290,845
Cumulative Effect of Change in Accounting Principle – ASC 326 (See Note 1)	g					(54,418,021)	(54,418,021)
Net income		-	-	-	-	209,623,726	209,623,726
Other comprehensive income		-	-	415,943,332	-	-	415,943,332
Discretionary transfers		-	-	-	250,000,000	(250,000,000)	-
Balance at June 30, 2024	\$	1,000,000	\$ 2,000,000,000	\$ (705,516,246)	\$ 3,275,000,000	\$ 74,956,128	\$ 4,645,439,882

## STATE EMPLOYEES' CREDIT UNION CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2024 AND 2023

<u> </u>	2024	2023		
OPERATING ACTIVITIES:	_			
Net income	\$ 209,623,726	\$	586,953,749	
Adjustments to reconcile net income to net cash provided by operating activities:				
Loss on sale of investments	43,916,450		-	
Loss on sale of first mortgage loans	-		259,269	
Gain on redemption of student loan bonds	-		(108,344)	
Loss on equity investments, net	176,251		66,640	
Provision for depreciation	80,683,780		84,536,500	
Provision for credit losses	265,202,651		137,500,000	
Net (increase)/decrease in accrued interest receivable	(102,922,513)		13,892,595	
Amortization of investment premiums/discounts	78,962,527		77,213,940	
Increase in accrued interest payable	58,843,228		24,990,764	
Other, net	128,018,303		52,687,319	
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 762,504,403	\$	977,992,432	
INVESTING ACTIVITIES:	(6.516.560.777)		0.072.275.100	
(Increase)/Decrease in Federal Reserve Bank deposits	(6,516,560,777)		8,873,375,199	
Proceeds on redemption of investments  Proceeds on sales of investments	1,493,297,125		1,039,045,812	
	1,855,463,769		(2.294.650.749)	
Purchases of investments, available for sale	(1,060,564,949)		(2,384,650,748)	
Redemption of student loan bonds	1 460 122		63,400,000	
Proceeds from sale of first mortgage loans	1,469,133		2,562,120	
Net increase in loans	(2,723,032,852)		(4,776,098,070)	
Purchase of property and equipment	(82,042,952)		(151,888,902)	
Decrease in deposit for federal insurance of member accounts	12,768,629		4,177,193	
NET CASH (USED IN)/PROVIDED BY INVESTING ACTIVITIES	\$ (7,019,202,874)	\$	2,669,922,604	
FINANCING ACTIVITIES:  Net increase/(decrease) in deposits	1,131,185,652		(3,926,484,326)	
Proceeds from borrowing	51,500,000,000		(3,920,464,320)	
Repayment of borrowing	(46,500,000,000)		_	
NET CASH PROVIDED BY/(USED IN) FINANCING ACTIVITIES	\$ 6,131,185,652	\$	(3,926,484,326)	
NET DECREASE IN CASH AND CASH EQUIVALENTS	\$ (125,512,819)	\$	(278,569,290)	
		•		
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	\$ 842,836,543	\$	1,121,405,833	
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 717,323,724	\$	842,836,543	
ADDITIONAL CASH FLOW INFORMATION:				
Transfers from loans to real estate owned	\$ 7,660,550	\$	6,097,219	
Dividends paid	772,173,198		303,775,506	
Interest paid on borrowed funds	60,644,450		249	
Cumulative Effect of Change in Accounting Principle – ASC 326	(EA 410 001)			
(See Note 1) Unrealized holding gains/(losses) on securities available for sale	(54,418,021) 387,027,165		(259 200 545)	
omeanized holding gams/(105505) on securities available for sale	307,027,103		(258,209,545)	

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization: State Employees' Credit Union (SECU or the Credit Union) is a member-owned, non-profit financial cooperative organized under the laws of the State of North Carolina. The Credit Union was formed on June 4, 1937 to encourage thrift among members, to create a source of credit at a fair and reasonable rate of interest and to provide an opportunity for members to use and control their own money in order to improve their economic and social condition. Membership in the Credit Union is restricted principally to employees of the State of North Carolina and their families. Members of SECU share this common bond in participating in the ownership of their Credit Union. Each member-owner has one vote which is exercised to elect volunteer directors. The members of the Board of Directors, Advisory Boards, and other Committees, comprised of volunteers, play major roles in directing and monitoring the affairs of the Credit Union. The Board of Directors is responsible for setting the policies for the operation of the organization. There are 3,014 volunteers contributing service to the membership. These individuals, as volunteers, serve without compensation.

Credit Union Investment Services, Inc. (CUIS) was formed in 2007 as a credit union service organization and is wholly-owned by SECU. CUIS provides investment and other financial services to members through SECU employees who are registered investment representatives. SECU Brokerage Services, Inc. was formed in 2008 and is a wholly-owned subsidiary of CUIS through which brokerage services are provided to members. The financial results of CUIS and SECU Brokerage Services, Inc. are consolidated in this Annual Report. Intercompany accounts and transactions were eliminated in the consolidation. The assets, liabilities, incomes and expenses of CUIS and SECU Brokerage Services, Inc. are not material to the presentation of the consolidated financial statements.

SECU Life Insurance Company (SECU Life) began operation in 2013 as a credit union service organization and is wholly-owned by SECU. SECU Life provides life insurance and annuity products through SECU employees who are registered insurance agents. The financial results of SECU Life are consolidated in this Annual Report. Intercompany accounts and transactions were eliminated in the consolidation. The assets, liabilities, incomes and expenses of SECU Life are not material to the presentation of the consolidated financial statements.

SECU\*RE, Inc. (SECU\*RE) was formed in 2013 as a credit union service organization and is wholly-owned by SECU. SECU\*RE was formed to purchase foreclosed properties from SECU to minimize losses on real estate owned through property revitalization efforts and partnerships with North Carolina housing industry professionals, energy efficiency organizations and local municipalities. Additionally, SECU\*RE serves as a property management company which purchases, leases, manages and sells properties. The financial results of SECU\*RE are consolidated in this Annual Report.

Intercompany accounts and transactions were eliminated in consolidation. The assets, liabilities, incomes and expenses of SECU\*RE are not material to the presentation of the consolidated financial statements.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

As of June 30, 2024, members and their families are provided mortgage loan, consumer loan, and deposit services through 275 branch offices located in 179 North Carolina communities, Member Service Support centers staffed by the entire branch network, an interactive website (www.ncsecu.org), an SECU Mobile App, a voice response service (ASK - SECU) and 1,089 ATMs. Member deposits that are not loaned to members are invested in U.S. Treasury securities and other securities or interest bearing overnight accounts until needed to meet member loan demand. The primary sources of operating revenues are interest earned on member loans and fee income generated by providing services to our members. The capital necessary to responsibly support the operation of the Credit Union comes from earnings that remain after all expenses have been paid.

**Taxation:** SECU is not exempt from taxation. SECU pays property taxes to local municipal and county governments within each of the 100 counties of North Carolina. In 2024, SECU paid \$13.3 million in property taxes to various local governmental taxing authorities (\$13.9 million in 2023). In addition, SECU pays state and local sales taxes on goods and services purchased by the Credit Union. During 2024, SECU paid \$4.1 million in sales taxes to state and local governments (\$5.9 million in 2023). The Credit Union also pays Federal payroll taxes under the Federal Insurance Contributions Act (FICA). In 2024, SECU paid \$42.1 million in FICA taxes to the federal government (\$40.3 million in 2023). SECU also pays State and Federal Unemployment taxes. In 2024, SECU paid \$1.22 million in State and Federal Unemployment taxes (\$1.08 in 2023). Additionally, 31.1% of total SECU 2024 revenues (\$941 million) were paid to members in the form of interest earned on shares and deposits (14.8% and \$304 million in 2023). SECU members are subject to paying state and federal income taxes on these interest earnings. In 2024, 45% of total SECU revenues (\$1 billion) were used to pay employees, vendors, lenders and other service providers who are subject to paying state and federal income taxes on these amounts (53% and \$1 billion in 2023). Like SECU, banks are not taxed on interest paid to their depositors; likewise, these institutions are not taxed on costs of operation paid out to employees, vendors, lenders or other service providers. State and federal income taxes are paid on the majority of income earned by SECU. The only revenues earned by SECU that are not subject to current state and federal income taxation are the revenues mandated by law or regulatory requirement to be retained by SECU as reserves against potential future operating losses. SECU, as a member-owned, not-for-profit cooperative, is not subject, by statute, to state and federal corporate income taxation. The credit union service organizations wholly-owned by SECU, Credit Union Investment Services, SECU Brokerage Services, SECU Life Insurance Company and SECU\*RE, are considered C corporations subject to federal and state income taxes. The Credit Union has evaluated its tax positions and determined no uncertain tax positions exist as of June 30, 2024 and 2023. By law, at a minimum, business tax returns are subject to examination by federal and state tax authorities for the years June 30, 2021 through June 30, 2023.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

**Basis of Accounting:** The Credit Union maintains its accounting records on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Expenses are recorded when incurred and income is recorded when earned.

Accounting guidance related to U.S. generally accepted accounting principles (GAAP) is codified in the Financial Accounting Standards Board (FASB) Accounting Standards Codification® (ASC) 105, *Generally Accepted Accounting Principles*. ASC 105 establishes ASC as the source of authoritative U.S. GAAP to be applied by nongovernmental entities. FASB issues Accounting Standards Updates (ASU), which serve to update the ASC, provide background information about the guidance, and provide the basis for conclusions on the changes to the ASC.

New Accounting Pronouncements: On July 1, 2023, the Credit Union adopted ASU 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, as amended (ASC 326), which replaces the incurred loss methodology with an expected loss methodology that is referred to as the current expected credit loss methodology (CECL). The measurement of expected credit losses under CECL is applicable to financial assets measured at amortized cost, including loan receivables and held to maturity securities. It also applies to off-balance sheet credit exposures such as loan commitments and standby letters of credit. In addition, changes were made to the accounting for available for sale securities, which requires credit losses to be presented as an allowance rather than as a direct write-down of the available for sale securities when management does not intend to sell or believes that it is more likely than not that they will be required to sell.

The Credit Union adopted the standard using the modified retrospective method for all financial assets measured at amortized cost and for off-balance sheet credit exposures. Results for annual periods beginning after July 1, 2023 are presented under the new CECL model while prior reporting periods continue to be reported in accordance with previously applicable GAAP. The Credit Union recorded a net decrease to undivided earnings in the amount of \$54,418,021 as of July 1, 2023 representing the cumulative effect of adopting this standard.

On March 31, 2022, FASB issued ASU 2022-02, Financial Instruments—Credit Losses (Topic 326) Troubled Debt Restructurings and Vintage Disclosures, which eliminates the troubled debt restructuring ("TDR"), accounting model for creditors that have adopted Topic 326, Financial Instruments — Credit Losses. In addition, on a prospective basis, entities will be subject to new disclosure requirements covering modifications of receivables to borrowers experiencing financial difficulty. Upon adoption of this guidance, the Credit Union no longer establishes a specific reserve for modifications made on or after July 1, 2023 to borrowers experiencing financial difficulty. Instead, these modifications are included in their respective loan segment in the allowance for credit losses on loans. The Credit Union has adopted ASU 2022-02 effective on July 1, 2023. The adoption of this standard did not have a material effect on the Credit Union's operating results or financial condition.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

<u>Cash and Due from Financial Institutions</u>: Cash and Due from Financial Institutions, as presented in the consolidated balance sheets, includes cash on hand, cash on deposit in a non-interest bearing clearing account at the Federal Reserve Bank, cash on deposit with other financial institutions and checks in transit to other financial institutions, all of which are considered as cash and cash equivalents for purposes of the consolidated statements of cash flows.

**Federal Reserve Bank Deposits:** Interest bearing deposits held at the Federal Reserve Bank of Richmond are earning assets and are shown as Federal Reserve Bank Deposits. These funds are available to the Credit Union for the daily settlement of transactions cleared through the Federal Reserve Bank of Richmond.

<u>Corporate Credit Union Capital Shares and Restrictions on Cash</u>: The national corporate credit union network is a shared cooperative network of regional corporate credit unions. The financial benefits from this cooperative ownership structure are passed back to the member corporate credit unions. Likewise, credit unions which serve the general public are able to join regional corporate credit unions by opening capital share accounts which help provide long term, stable capital bases for the operations of regional corporate credit unions.

To obtain additional sources of liquidity, diversify investments and secure other financial services, SECU has been a member of multiple corporate credit unions for many years. As a condition of membership, SECU is required to maintain capital share accounts in these corporate credit unions. Capital share accounts are restricted-balances, are uninsured, cannot be pledged as collateral for loans and require a three year or greater notice before withdrawal. SECU capital share account balances on deposit with corporate credit unions at June 30, 2024 totaled \$250,000 (\$250,000 at June 30, 2023) and is included in Other Assets on the Consolidated Balance Sheets.

<u>Investments</u>: Securities that the Credit Union intends to hold for an indefinite period of time, but not necessarily to maturity, are classified as available for sale and carried at fair value. Unrealized gains and losses on securities available for sale are excluded from earnings and accounted for as accumulated other comprehensive loss. Equity securities (the exchange-traded bond fund) are reported at fair value with unrealized gain/loss included with net income.

Gains and losses on the sale of securities available for sale are recorded on the trade date and determined using the specific identification method. Securities that the Credit Union has the ability and intent to hold to maturity are classified as held-to-maturity and are carried at cost, adjusted for the amortization of premiums and discounts. Amortization of premiums and discounts are recognized in interest income over the period to maturity using the straight-line method. For callable debt securities purchased at a premium, the amortization period is shortened to the earliest call date.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Available for sale securities in an unrealized loss position are evaluated for credit impairment in accordance with ASC 326, *Financial Instruments – Credit Losses*. In cases where unrealized losses occur on securities guaranteed by U.S. government agencies or U.S. government sponsored enterprises, a zero credit loss assumption is applied. All available for sale securities held within the Credit Union portfolio as of June 30, 2024 are issued by the US Treasury or are Agency/GSE backed, therefore no credit losses on available for sale securities were recognized.

Federal Home Loan Bank Stock: The Credit Union joined the Federal Home Loan Bank of Atlanta (FHLB) in August 1998 to provide an additional source of funding and liquidity, if needed, to meet member loan demand. The Federal Home Loan Bank system is a cooperative financial system consisting of eleven regional banks which provide services to member financial institutions throughout the United States. As a condition of membership in the FHLB, the Credit Union is required to own capital stock of the FHLB in the amount of 0.05% of Credit Union total assets up to a maximum of \$18.0 million, plus 4.25% of total loan advances outstanding. FHLB capital stock cannot be bought, sold or traded through a stock exchange and has no market value. Upon termination of membership in the FHLB, the par value of the stock will be returned to the Credit Union. At June 30, 2024 and 2023, the Credit Union had no loan advances outstanding with the FHLB. At June 30, 2024, the Credit Union owned 180,000 shares of FHLB \$100 par value capital stock valued at \$18.0 million (150,000 shares valued at \$15.0 million at June 30, 2023), which is included in Other Assets on the Consolidated Balance Sheets.

Loans to Members: Loans are stated at the amount of unpaid principal, adjusted for an allowance for credit losses and net deferred loan fees and expenses. Interest on loans is recognized on an accrual basis. Interest on first mortgage loans is calculated on a 30-day month 360-day year amortizing term. Interest on personal loans is calculated using the simple-interest method applied to the principal amount outstanding. Interest on credit cards is calculated by applying a periodic rate to the average daily balance outstanding. Loans are put in nonaccrual status if they are past due for a period of 90 days or more. Loans that are on a current payment status or past due less than 90 days may also be nonaccrual if repayment in full of principal and/or interest is in doubt. Loans may be returned to accrual status when all principal and interest amounts contractually due (including arrearages) are reasonably assured of repayment within an acceptable period of time and there is repayment by the borrower.

Net deferred fees are shown as a reduction in the balance of mortgage loans and are amortized into interest income as an adjustment in yield over the lives of the loans using the effective interest method. Direct loan origination costs on home equity and consumer loans are recognized in expenses when incurred. This is not materially different from expenses that would have been recognized under the provisions of the Nonrefundable Fees and Other Costs Topic of the FASB ASC.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Allowance for Credit Losses (ACL): Effective July 1, 2023, the allowance for credit losses on loans is a valuation account that is deducted from the amortized cost basis of loans to present the net amount expected to be collected. The allowance for credit losses on loans is adjusted through the provision for credit losses to the amount of amortized cost basis not expected to be collected at the balance sheet date. Loan losses are charged off against the allowance for credit losses on loans when the Credit Union determines the loan balance to be uncollectible. Cash received on previously charged off amounts is recorded as a recovery to the allowance for credit losses on loans.

The measurement of expected credit losses encompasses information about historical events, current conditions, and reasonable and supportable forecasts. Historical credit loss experience provides the basis for the estimation of expected credit losses. Qualitative adjustments to losses forecast via credit loss models are made for differences in current loan-specific risk characteristics such as differences in delinquencies, as well as for changes in environmental conditions, such as changes in unemployment rates, property values, or other relevant factors.

Expected credit losses are estimated on a collective basis for groups of loans that share similar risk characteristics. Collateral type is the primary risk characteristic utilized by the Credit Union when aggregating loans for this purpose.

Expected credit losses are estimated over the contractual terms of the loans, adjusted for expected prepayments. The contractual term excludes expected extensions, renewals, and modifications unless the extension or renewal options are included in the original or modified contract at the reporting date and are not unconditionally cancellable by the Credit Union.

The allowance for credit losses on loans estimate incorporates a reasonable and supportable economic forecast through the use of externally developed macroeconomic scenarios applied in the model. The forecast period extends through the contractual life of the loan product and uses a reversion of model inputs. A suite of credit loss models is run monthly for the full forecast period and relies on macroeconomic variables for the mean reversion of model inputs. All segment models include various individual loan characteristics including but not limited to FICO score, delinquency, term, and loan to value. The models also consider national and state economic factors such as unemployment rate, housing prices, consumer confidence and gross domestic product. Finally, additional influences such as seasonality and characteristics specific to the SECU portfolio are included in the model variables.

Loans are charged off against the allowance for credit losses on loans in the period in which they are deemed uncollectible and recoveries are credited to the allowance for credit losses on loans when received. Once loans are downgraded to substandard, an assessment of collateral value is made; any outstanding loan balance in excess of fair value less cost to sell is charged off at no later than 90 days delinquency. Additionally, any outstanding balance in excess of fair value of collateral less cost to sell is charged off when the asset is foreclosed by the Credit Union.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

The following provides a description of the methodologies and key attributes, by portfolio segment, used to calculate the allowance for credit losses:

### **Mortgage Loans**

For calculating the ACL on mortgage loans, the Credit Union uses a probability of default model methodology. This method forecasts the probability of default, exposure at default, and loss given default to arrive at an expected loan level loss within the portfolio. In the model, varying levels of risk are assigned to subsegments of the portfolio to account for varying risk between fixed and variable loan types. Additionally, the estimates utilize individual loan characteristics such a loan to value, FICO score, and loan age. Additionally, the models utilize a field that denotes modification arrangements where a borrower is experiencing financial difficulty and applies additional risk to these loans. Macroeconomic variables are also applied within the model and include North Carolina disposable income and unemployment forecasts.

### **Home Equity**

The home equity portfolio, as a revolving product, utilizes additional complexity to forecast future utilization of credit and related probabilities of default. Forecasted utilization is incorporated into the evaluation of exposure at default. The home equity model uses economic drivers including the change in housing prices since origination alongside loan characteristics including loan age, FICO score, and debt to income at origination. Varying levels of risk are applied to each loan based on these attributes to calculate the associated allowance for credit losses.

#### Consumer

The consumer loan portfolio is modeled using the probability of default methodology and subsegmented by three prominent categories: closed end loans, open end unsecured lines of credit, and open-end salary advance loans. Loan level characteristics such as FICO score at origination and age of loan are used in the forecast to adjust the risk level associated with each loan. The models also incorporate macroeconomic variables such as unemployment rate, US total consumer credit, NC median household income, along with seasonal indicators, and utilization rate.

#### Auto

The auto loan model uses a state transition framework sub-segmented between new and used vehicle loans to model the probability of each individual loan transitioning into various delinquency states. A constant average approach is used to calculate loss given default and a loan-level expectation is given for exposure at default based on the outstanding balance. The model uses a month-end snapshot portfolio of loans given at the start of a forecast period as well as macroeconomic projections for each scenario as inputs. Significant loan attributes utilized by the model include but are not limited to previous delinquency state, vehicle age, and FICO score.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

#### **Credit Card**

The model used for forecasting losses related to the credit card portfolio utilizes probability of default methodology and relies on actual loan loss experiences, outstanding loan balance and charge offs. As an unconditionally cancelable product, no new draws are assumed in the calculation of expected credit losses. Therefore, a paydown curve approach is utilized to forecast loan repayment speed throughout the forecast period. Main macroeconomic drivers within the credit card model are monthly change in median income and unemployment rate. Loan level characteristics include credit score at origination and loan age. The risk of each loan defaulting is adjusted based on the economic outlook and the individual characteristics mentioned above.

The Credit Union's expected loss estimate is anchored in historical credit loss experience, with an emphasis on all available portfolio data. The Credit Union's historical look—back period includes January 2006 through the current period, with variations in look back by portfolio, on an annual basis. When historical credit loss experience is not sufficient for a specific portfolio, the Credit Union may supplement its own portfolio data with external models or data.

Qualitative reserves reflect management's overall estimate of the extent to which current expected credit losses on collectively evaluated loans will differ from historical loss experience. The analysis takes into consideration other analytics performed within the organization, such as enterprise and concentration management, along with other credit—related analytics as deemed appropriate. Management attempts to quantify qualitative reserves whenever possible. The CECL methodology applied focuses on evaluation of qualitative and environmental factors, including but not limited to: (i) evaluation of facts and issues related to specific loans; (ii) management's ongoing review and grading of the loan portfolio; (iii) consideration of historical loan loss and delinquency experience on each portfolio segment; (iv) trends in past due and nonperforming loans; (v) the risk characteristics of the various loan segments; (vi) changes in the size and character of the loan portfolio; (vii) concentrations of loans to specific borrowers; (viii) existing economic conditions; (ix) the fair value of underlying collateral; and (x) other qualitative and quantitative factors which could affect expected credit losses.

The Credit Union's CECL estimate applies a contractual life of loan forecast utilizing a reversion of model inputs that incorporates macroeconomic trends and other environmental factors. Management utilized national, regional and local leading economic indexes, as well as management judgment, as the basis for the forecast period. The historical loss rate was utilized as the base rate, and qualitative adjustments were utilized to reflect the forecast and other relevant factors. Although management believes the allowance for credit losses on loans to be adequate, ultimate losses may vary from its estimates.

Prior to the adoption of ASC 326, the Credit Union used an incurred loss model to measure an allowance for loan losses.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

**Foreclosed Assets and Collateral in Liquidation:** Assets acquired through foreclosure, or in lieu of foreclosure, are recorded at the fair value less estimated costs to sell through a charge to the allowance for credit loss account. Thereafter, the fair value of these assets is periodically reviewed with subsequent decreases in value recorded as an increase in a valuation allowance and a charge to noninterest expense.

**Property and Equipment:** Property and equipment are stated at cost and are depreciated by the straight-line method over their estimated useful lives which range from 3-10 years for furniture and equipment and up to 40 years for buildings. Leasehold improvements are amortized over the shorter of the lease term or estimated life of the improvements. Repairs and maintenance are charged to expense as incurred. Management reviews property and equipment whenever events or changes in circumstances indicate that the carrying value may not be recoverable.

**Impairment of Long-Lived Assets**: The Credit Union tests long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or fair value less estimated costs to sell.

Members' Equity: SECU is a state-chartered, federally-insured credit union. The Credit Union Membership Access Act of 1998 defined capital requirements and a series of "prompt corrective actions" (PCA) to be taken by regulatory authorities to restore the net worth of federally-insured credit unions that become inadequately capitalized. The components of PCA include a framework combining mandatory actions prescribed by statute with discretionary actions developed by the NCUA. Additionally, a risk-based net worth requirement applies to credit unions defined as "complex." For PCA purposes, if the capital (net worth) of a credit union is 7% or greater it is categorized as "well capitalized"; between 6% and 6.99% - "adequately capitalized"; between 4% and 5.99% - "undercapitalized"; between 2% and 3.99% -"significantly undercapitalized"; and if less than 2% -"critically undercapitalized." On January 1, 2001, PCA rules were implemented that defined mandatory and discretionary regulatory actions for credit unions at these various levels of capital. Specific measurements were also employed to define capital requirements for those credit unions considered "complex" based on a risk-based net worth capital ratio. At June 30, 2024, using the standards approved in the final regulatory rules, the PCA net worth capital ratio of SECU was 9.83% (10.47% at June 30, 2023). SECU capital levels exceed the 7.0% standard defined by statute for a "well capitalized" credit union.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

As of reporting periods beginning in 2022, the NCUA requires credit unions to calculate risk based capital under a new framework. SECU has not opted into the Complex Credit Union Leverage Ratio calculation and instead calculates net worth using the risk based capital calculation as governed by the NCUA. The risk based capital ratio as of the June 30, 2024 reporting period was 21.42% (21.79% at June 30, 2023) which is considered "well capitalized" under the new framework. SECU capital and net worth balances and ratios exceed all regulatory requirements at June 30, 2023 and 2022.

Members' Equity consists of several components: Statutory Reserve, Capital Reserve, Equity Share Reserve and Undivided Earnings. Prior to the implementation of the Credit Union Membership Access Act of 1998, North Carolina state statutes required that member reserves be retained equal to 6% of loans and certain investments considered at risk of loss. These reserves represented a regulatory restriction of retained earnings and were not available for the payment of member dividends. In 2001, federal credit unions that were classified as "well capitalized" were no longer required to make statutory transfers to the Statutory Reserve. The Board of Directors have established a Statutory Reserve balance of \$2,000,000,000 at June 30, 2024 (\$2,000,000,000 at June 30, 2023). During 2024 and 2023, there were no transfers from the Capital Reserve account to the Statutory Reserve account. These reserves exceed the statutory capital requirements of North Carolina.

A Capital Reserve in the amount of \$3,275,000,000 at June 30, 2024 and \$3,025,000,000 at June 30, 2023 has been accumulated by the Board of Directors to assure the long term financial safety and soundness of the Credit Union. During 2024, \$250,000,000 was transferred into the Capital Reserve (\$450,000,000 was transferred into the Capital Reserve in 2023). In addition to maintaining the capital levels required by regulation and law, the Board of Directors continually monitors and evaluates business factors to ensure that total members' equity remains adequate to support the risks inherent in the Consolidated Balance Sheet of the Credit Union. Some of the factors include: the mix in the types of loans, investments and deposits, the growth in various types of loans, investments and deposits, the cost of funds, market and economic conditions, loan delinquency and charge-off volumes and trends, and other important considerations. Capital balances are available to absorb catastrophic loan and operational losses and provide for the safe and sound fiscal operation of the Credit Union.

Capital stands as the first line of defense in protecting Credit Union members, the federal government insurance fund, and ultimately, the American taxpayer from loss. The Board of Directors closely monitors the amount of members' equity necessary to provide for the prudent and responsible operation of the Credit Union. The Board of Directors is sensitive to the fact that capital is provided by the member-owners of the Credit Union. Only the capital amounts required by law and those amounts considered necessary to provide for the safe and sound operation of the Credit Union are retained. All other monies are returned to the membership in the form of higher interest rates on shares and savings deposits, lower interest rates on loans, access to new financial products and services, or lower fees for services.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

**Equity Share Reserve:** The Credit Union accepted a \$1,000,000 equity share capital investment during fiscal year 2001. SECU member capital was increased by a like amount. This capital investment is permitted by North Carolina State Statutes and has been accounted for as members' equity. This investment is not insured by federal deposit insurance. As members' equity, the redemption of this capital account is restricted. The use of equity share reserves increases the capital base of SECU while enhancing risk management and promoting the safety and soundness of the Credit Union.

Presentation of Member Shares: The American Institute of Certified Public Accountants (AICPA) Audit and Accounting Guide for "Depository and Lending Institutions: Banks and Savings Institutions, Credit Unions, Finance Companies and Mortgage Companies" indicates that the FASB classification of member share accounts are liabilities. SECU follows generally accepted accounting principles and therefore records member share accounts as liabilities rather than members' equity. The authoritative legal definition in the North Carolina General Statutes and in the Federal Credit Union Act, as well as the regulatory requirements of the NCUA, however, define member share accounts as equity which denotes an ownership interest in the credit union. Member shares are subordinated to all other liabilities of the Credit Union upon liquidation. Dividends on member share accounts are based on available earnings at the end of a dividend period and are not guaranteed by the Credit Union. SECU believes that the AICPA and FASB errs in its opinion that member shares are liabilities rather than ownership equity. The Credit Union believes that the position fails to fully recognize that credit unions are not-for-profit cooperatives democratically controlled by member-owners who provide equity at risk to fund the operation of the cooperative enterprise.

Comprehensive Income: Comprehensive income is defined as the change in the equity of a business enterprise during a reporting period from transactions and other events and circumstances from non-owner sources. It includes all changes in equity during a period except those resulting from investments by owners and distributions to owners. Other comprehensive income (loss) refers to revenues, expenses, gains, and losses that under generally accepted accounting principles are included in comprehensive loss but excluded from net income. The components of other comprehensive loss include the valuation adjustment on securities available for sale, gains and losses associated with postretirement benefits and prior service costs associated with postretirement benefits.

Segment Disclosure: Operating segments are components of an enterprise about which separate financial information is available and regularly evaluated by decision makers in deciding upon resource allocation and performance assessment. The Credit Union owns a holding company CUIS and its subsidiary SBS which provides investment and brokerage services to members. The Credit Union owns SECU Life, which provides life insurance and annuity products. In addition, SECU owns SECU\*RE, Inc., a property management company which purchases, leases, manages and sells properties foreclosed upon by SECU. The results of their operations have been consolidated into the financial statements of the Credit Union. The financial results of these operations are not material to the presentation of the consolidated financial statements or operations of the Credit Union.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Retirement Plans: The Credit Union has a qualified 401(k) defined contribution plan which covers substantially all Credit Union employees. The Credit Union also offers a non-qualified, non-contributory 457(b) deferred compensation plan available to certain employees defined as highly compensated. In addition, the Credit Union provides certain medical and life insurance for retired employees that meet eligibility requirements through a funded defined benefit plan.

The Credit Union's share of the estimated costs that will be paid after retirement is being accrued by charges to expense over the employees' active service periods to the dates they are fully eligible for benefits.

The Credit Union has accounted for non-pension postretirement benefits in accordance with generally accepted accounting principles.

Transfers of Financial Assets: Transfers of an entire financial asset or a servicing interest in an entire financial asset are accounted for as sales when control over the asset has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Credit Union, (2) the transferred obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Credit Union does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Off - Consolidated Balance Sheet Assets and Liabilities: In the ordinary course of business, the Credit Union has entered into commitments to extend credit on member loans. Such financial instruments are recorded when they are funded. As a matter of policy, the Credit Union does not enter into off-consolidated balance sheet financing arrangements such as options or interest rate swaps. Consequently, the Credit Union does not have exposure to credit loss in the event of non-performance by another party to such financial instruments. The Credit Union does not employ the use of derivative securities to manage balance sheet risk. There are no off-consolidated balance sheet assets or liabilities that could materially affect the consolidated financial condition or operation of the Credit Union.

Sarbanes/Oxley Act of 2002: The Sarbanes/Oxley Act of 2002 (the Act) was enacted by Congress to address increasingly widespread abuses of trust in corporate America. These abuses took the form of employee and board malfeasance, self-dealing and unethical governance that resulted in substantial losses to the employees and shareholders of the affected public companies. The Act applies to all corporations registered with the Securities and Exchange Commission. The requirements of the Act include developing formal policies and implementing best practices for Board and corporate governance, a code of ethics, audit independence, accurate and transparent financial reporting and disclosure, executive accountability, audit committee structure, and internal controls over the accounting and financial reporting processes. As a not-for-profit, member-owned financial cooperative SECU is not registered with the SEC and is not required to comply with the Act. The Credit Union is, however, heavily regulated and is subject to state and federal rules, regulations, and laws as a state chartered, federally insured credit union. The Credit Union Division of the State of North Carolina, as the regulator of SECU, conducts annual examinations of the Credit Union.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

The NCUA, a federal agency, performs insurance and interest rate risk reviews of the Credit Union on an annual basis. The Consumer Financial Protection Bureau, a federal agency, performs compliance reviews regarding consumer protection on a periodic basis. During 2005, the Board of Directors of SECU elected to voluntarily subscribe to the majority of the policies and practices prescribed by the Act. The Board formally approved a corporate governance charter. The majority of the policies and best practices necessary to fulfill the requirements of the Act have been in place at SECU for many years as the Credit Union long ago subscribed to such wise and prudent business practices. Although not required to comply with the Act the implementation of the majority of these requirements provides additional support that the Credit Union continues to be operated for the benefit of its member-owners.

<u>Use of Estimates</u>: The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. These estimates affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements. These estimates also affect the reported amounts of revenues and expenses of the periods presented. Material estimates that are susceptible to significant change in the near term include the fair value of investments, determination of the allowance for credit losses, and postretirement liability.

Revenue from Contracts with Members: In May 2014, FASB issued Accounting Standards Update 2014-09, *Revenue from Contracts with Customers* (Topic 606). The standard provides guidance for revenue recognition and aims to provide consistency in financial reporting. The Credit Union recognizes revenue in accordance with Topic 606 and has elected to use the following optional exemptions that are permitted under the Topic 606, which have been applied consistently to all contracts within all reporting periods presented:

- The Credit Union recognizes the incremental cost of obtaining a contract as an expense, when incurred, if the amortization period of the asset that the Credit Union would have recognized is one year or less.
- For performance obligations satisfied over time, if the Credit Union has a right to
  consideration from a member in an amount that corresponds directly with the value to the
  member of the Credit Union's performance completed to date, the Credit Union will
  generally recognize revenue in the amount to which the Credit Union has a right to
  invoice.
- The Credit Union does not generally disclose information about its remaining performance obligations for those performance obligations that have an original expected duration of one year or less, or where the Credit Union recognizes revenue in the amount to which the Credit Union has a right to invoice.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Topic 606 does not apply to revenue associated with financial instruments, including revenue from loans and securities. The Credit Union's services that fall within the scope of ASC 606 are presented within noninterest income and are recognized as revenue as the Credit Union satisfies its obligation to the member. Significant sources of noninterest income considered to be within the scope of Topic 606 are presented separately in the Consolidated Statements of Income and Undivided Earnings and are summarized as follows:

### Interchange Income

When members use their debit and credit cards to pay merchants for goods or services, the Credit Union retains a fee from the funds collected from the related deposit or loan account and transfers the remaining funds to the payment network for remittance to the merchant. The performance obligation to the merchant is satisfied and the fee is recognized when the funds are collected and transferred to the payment network. The Credit Union is considered an agent in the transaction and incurs costs with the payment network to facilitate the interchange with the merchant. As agent, revenue from interchange is recognized net of related payment network expenses.

### Deposit Service Charges and Fees

The Credit Union earns fees from its member deposit accounts for transaction-based activity and account maintenance. Transaction-based fees, including ATM use fees, nonsufficient funds charges, and wire transfer fees, are recognized at the time the transaction is executed, as that is when the Credit Union fulfills the member's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Credit Union satisfies the performance obligation. Service charges on deposits are withdrawn from the member's account balance on the date of occurrence.

#### Administrative Services

The Credit Union holds contracts with other North Carolina Credit Unions that generate revenues related to various administrative services provided. These services include, but are not limited to member facing transactions, loan originations, loan servicing, deposit account maintenance and general operational services. These fees are recognized as a percentage of the other institutions revenues in accordance with the contract and are reported over time as services are performed.

### **Insurance Commissions**

The Credit Union's insurance revenue has two distinct performance obligations. The first performance obligation is the selling of the policy as an agent for the carrier. This performance obligation is satisfied upon binding of the policy. The second performance obligation is the ongoing servicing of the policy, which is satisfied over the life of the policy. For employee benefits, the payment is typically received monthly. For property and casualty, payments can vary, but are typically received at, or in advance, of the policy period.

The Credit Union does not typically enter into long-term revenue contracts with members, and therefore, does not experience significant contract balances. As of June 30, 2024, and 2023, the Credit Union did not have any significant contract balances, or any contract acquisition costs.

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Leases, Net: The Credit Union accounts for Leases in accordance with FASB ASC 842 — Leases. The Credit Union determines if an arrangement is a lease at inception. Operating leases are included in other assets and accrued expenses and other liabilities in the Consolidated Balance Sheets. Right of Use (ROU) assets represent the Credit Union's right to use an underlying asset for the lease term and lease liabilities represent the Credit Union's obligation to make lease payments arising from the lease. ROU assets and lease liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the Credit Union will exercise that option. Lease expense for operating lease payments is recognized on a straight-line basis over the lease term. The Credit Union has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as lease liabilities or right of use assets on the Consolidated Balance Sheets.

**Reclassification of 2023 Data:** Data in the 2023 consolidated financial statements has been reclassified to conform with the presentation of the 2024 consolidated financial statements. This reclassification did not result in any change to consolidated net income or members' equity.

### NOTE 2 – INVESTMENTS, NET

The Credit Union invests member deposits primarily in member loans. When deposit growth exceeds member loan demand the Credit Union invests member deposits until such time as the funds are required to pay for member loans or to meet the cash needs of the membership. At June 30, 2024 and 2023 investments held by the Credit Union are categorized as available-for-sale (AFS) and equity. AFS securities are carried on the balance sheet at their fair market value via adjustments recognized through accumulated other comprehensive loss. AFS securities are comprised of U.S. Treasury securities and Agency/GSE mortgage-backed securities. Equity securities, comprised of an exchange-traded bond fund, are carried at fair market value on the balance sheet through adjustments recognized in net income.

## NOTE 2 – INVESTMENTS, NET – Continued

The aggregate cost, fair value, and unrealized gains and losses of these investments as of June 30, 2024 and 2023 are as follows:

<u>2024</u>	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
AFS Investments				
U.S. Treasury Securities Agency/GSE Mortgage-Backed	\$ 8,051,020,896	\$ 1,482,984	\$ (494,109,599)	\$ 7,558,394,281
Securities	4,463,674,288	8,688,578	(269,533,307)	4,202,829,559
<b>Total AFS Investments</b>	12,514,695,184	10,171,562	(763,642,906)	11,761,223,840
<b>Equity Investments</b>				
Exchange-traded bond fund	19,999,555		(1,983,042)	18,016,513
<b>Total Equity Investments</b>	19,999,555		(1,983,042)	18,016,513
<b>Total Investments</b>	\$12,534,694,739	\$10,171,562	\$(765,625,948)	\$11,779,240,353
<u>2023</u>	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
AFS Investments		Gains	Losses	
AFS Investments U.S. Treasury Securities	<b>Amortized Cost</b> \$ 10,004,203,677			<b>Fair Value</b> \$ 9,114,024,490
AFS Investments		Gains	Losses	
AFS Investments U.S. Treasury Securities Agency/GSE Mortgage-Backed	\$ 10,004,203,677	<b>Gains</b> \$ 1,632	Losses \$ (890,180,819)	\$ 9,114,024,490
AFS Investments U.S. Treasury Securities Agency/GSE Mortgage-Backed Securities	\$ 10,004,203,677 4,923,566,201	\$ 1,632 639,323	Losses \$ (890,180,819) (250,958,645)	\$ 9,114,024,490 4,673,246,879
AFS Investments U.S. Treasury Securities Agency/GSE Mortgage-Backed Securities Total AFS Investments	\$ 10,004,203,677 4,923,566,201	\$ 1,632 639,323	Losses \$ (890,180,819) (250,958,645)	\$ 9,114,024,490 4,673,246,879
AFS Investments U.S. Treasury Securities Agency/GSE Mortgage-Backed Securities Total AFS Investments  Equity Investments	\$ 10,004,203,677 4,923,566,201 14,927,769,878	\$ 1,632 639,323	Losses \$ (890,180,819)  (250,958,645)  (1,141,139,464)	\$ 9,114,024,490 4,673,246,879 13,787,271,369

### NOTE 2 - INVESTMENTS, NET - Continued

The maturities of investments at June 30, 2024 and 2023 are as follows:

<u>2024</u>	<b>Amortized Cost</b>	Fair Value
Due in one year or less	\$ 2,459,771,860	\$ 2,397,681,501
Due between one and three years	4,074,751,726	3,822,482,463
Due between three and five years	1,503,914,451	1,326,083,208
Due between five and ten years	12,582,859	12,147,109
Agency/GSE Mortgage-Backed Securities	4,463,674,288	4,202,829,559
	\$ 12,514,695,184	\$ 11,761,223,840
Exchange-traded bond fund	19,999,555	18,016,513
	\$ 12,534,694,739	\$ 11,779,240,353
<u>2023</u>	Amortized Cost	Fair Value
Due in one year or less	\$ 1,498,729,559	\$ 1,460,732,306
Due between one and three years	4,930,271,921	4,544,563,031
Due between three and five years	3,563,785,883	3,098,142,122
Due between five and ten years	11,416,314	10,587,031
Agency/GSE Mortgage-Backed Securities	4,923,566,201	4,673,246,879
	\$ 14,927,769,878	\$ 13,787,271,369
Exchange-traded bond fund	17,999,782	16,192,992
		\$ 13,803,464,361

During the fiscal year ended June 30, 2024, the Credit Union realized losses of \$93,405,664 on sales proceeds of \$1,855,463,769 related to available for sale investment securities. Proceeds were invested to earn higher yields within the market. Additionally, the Credit Union sold Visa Class B stock in a one-time transaction. This resulted in realized gains and proceeds of \$49,489,214. At June 30, 2024, the balance of Visa Class B stock held was zero. There were no sales of securities during the year ended June 30, 2023, therefore, no proceeds, gains, or losses were recognized.

The Credit Union does not believe that the available for sale securities that were in an unrealized loss position as of June 30, 2024, which were comprised of 301 individual securities, represent a credit loss impairment. The gross unrealized loss positions were primarily related to US Treasury securities and mortgage-backed securities issued by U.S. government agencies or U.S. government-sponsored enterprises. These securities carry the explicit and/or implicit guarantee of the U.S. government and have a long history of zero credit loss. Total gross unrealized losses were primarily attributable to changes in interest rates, relative to when the investment securities were purchased, and not due to the credit quality of the investment securities. The Credit Union does not intend to sell the investment securities that were in an unrealized loss position, and it is not more likely than not that the Credit Union will be required to sell the investment securities before recovery of their amortized cost basis, which may be at maturity.

The below table presents our debt securities at fair value and their gross unrealized losses broken down by the amount of time the investments have been in a loss position as of June 30, 2024 and June 30, 2023.

## NOTE 2 - INVESTMENTS, NET - Continued

	Less than	Less than 12 Months 12 Months or Longer		or Longer	Total		
2024	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	
<b>AFS Investments</b>							
U.S. Treasury Securities	\$7,222,539	(\$106,317)	\$6,563,646,274	\$(494,003,282)	\$6,570,868,813	(\$494,109,599)	
Agency/GSE Mortgage-							
Backed Securities	34,826,884	(89,737)	3,178,534,888	(269,443,570)	3,213,361,772	(269,533,307)	
<b>Total AFS Investments</b>	42,049,423	(196,054)	9,742,181,162	(763,446,852)	9,784,230,585	(763,642,906)	
<b>Equity Investments</b>							
Exchange-traded bond fund	-	-	18,016,513	(1,983,042)	18,016,513	(1,983,042)	
<b>Total Equity Investments</b>	-	-	18,016,513	(1,983,042)	18,016,513	(1,983,042)	
<b>Total Investments</b>	\$42,049,423	(\$196,054)	\$9,760,197,675	(\$765,429,894)	\$9,802,247,098	(\$765,625,948)	
	Less than 12 Months 12 Months or Longer						
	Less than	12 Months	12 Months	or Longer	Tota	al	
<u>2023</u>	Less than Fair Value	12 Months  Gross  Unrealized  Losses	12 Months Fair Value	or Longer Gross Unrealized Losses	Tota Fair Value	al Gross Unrealized Losses	
2023 AFS Investments		Gross Unrealized		Gross Unrealized		Gross Unrealized	
<del></del>		Gross Unrealized		Gross Unrealized		Gross Unrealized	
AFS Investments U.S. Treasury Securities Agency/GSE Mortgage-	Fair Value	Gross Unrealized Losses	<b>Fair Value</b> \$9,101,360,194	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	
AFS Investments U.S. Treasury Securities Agency/GSE Mortgage- Backed Securities	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	
AFS Investments U.S. Treasury Securities Agency/GSE Mortgage-	<b>Fair Value</b> \$11,856,797	Gross Unrealized Losses (\$313,786)	<b>Fair Value</b> \$9,101,360,194	Gross Unrealized Losses (\$889,867,033)	<b>Fair Value</b> \$9,113,216,991	Gross Unrealized Losses (\$890,180,819)	
AFS Investments U.S. Treasury Securities Agency/GSE Mortgage- Backed Securities	Fair Value \$11,856,797 1,785,231,034	Gross Unrealized Losses (\$313,786) (51,524,981)	Fair Value \$9,101,360,194 2,681,939,977	Gross Unrealized Losses (\$889,867,033) (199,433,664)	Fair Value \$9,113,216,991 4,467,171,011	Gross Unrealized Losses (\$890,180,819) (250,958,645)	
AFS Investments U.S. Treasury Securities Agency/GSE Mortgage- Backed Securities Total AFS Investments	Fair Value \$11,856,797 1,785,231,034 1,797,087,831	Gross Unrealized Losses (\$313,786) (51,524,981) (51,838,767)	Fair Value \$9,101,360,194 2,681,939,977 11,783,300,171	Gross Unrealized Losses (\$889,867,033) (199,433,664)	Fair Value \$9,113,216,991 4,467,171,011	Gross Unrealized Losses (\$890,180,819) (250,958,645)	
AFS Investments U.S. Treasury Securities Agency/GSE Mortgage- Backed Securities Total AFS Investments  Equity Investments	Fair Value \$11,856,797 1,785,231,034 1,797,087,831	Gross Unrealized Losses (\$313,786) (51,524,981) (51,838,767)	Fair Value \$9,101,360,194 2,681,939,977 11,783,300,171	Gross Unrealized Losses (\$889,867,033) (199,433,664) (1,089,300,697)	Fair Value \$9,113,216,991 4,467,171,011 13,580,388,002	Gross Unrealized Losses (\$890,180,819) (250,958,645) (1,141,139,464)	

### NOTE 3 – NORTH CAROLINA STUDENT LOAN BONDS

In prior years, the Credit Union was invested in student loan bonds issued by the North Carolina State Education Assistance Authority. During fiscal year 2023, the Authority redeemed the remaining balance of bonds, therefore there was no related activity in fiscal year 2024. Gross realized gains on the bond redemptions occurring in 2023 were \$108,344 on total proceeds of \$63,400,000. The aggregate cost of the remaining outstanding bond was zero at fiscal years ending June 30, 2024, and 2023.

#### **NOTE 4 - LOANS TO MEMBERS**

Credit Union members deposit funds into share accounts. Members' share deposits are loaned by the Credit Union to other Credit Union members. Loans to members consist of personal and mortgage loans. Ninety-seven percent (97%) of all loans are made to North Carolinians. The Credit Union originated \$9.2 billion in personal and mortgage loans to members across North Carolina during 2024 (\$10.7 billion in 2023). SECU is a powerful economic engine for North Carolina that injects funds into the state economy while providing benefits to members. Approximately eighty-seven percent (87%) of all outstanding loan balances are collateralized by assets located in North Carolina which include deeds of trust on real estate, titles to automobiles, guaranties of state or federal agencies, shares on deposit with the Credit Union, or some other tangible collateral. Over half of our loan portfolio (61%) are adjustable rate loans. Interest rates are indexed to Treasury Bill indices and are subject to adjustment over time periods ranging from ninety days to five years. Twenty-six percent of the adjustable rate loan portfolio is subject to rate adjustment within ninety days; ten percent within one year, fourteen percent within two years and fifty percent between three to five years. By providing loan products with adjustable rates, the Credit Union is able to reprice loan interest rates to reflect market conditions. This structure allows the Credit Union to provide a fair rate of interest to each borrower while protecting the membership capital of the entire Credit Union. Proprietary SECU mortgage loan products have no or low origination fees, no hidden fees, no private mortgage insurance requirements and offer the convenience of escrow accounts with the added benefit of interest paid on the escrow deposits. Many members and their families have preserved the equity in their homes or improved their financial circumstances by originating or refinancing their mortgage loans through SECU.

The largest individual loans the Credit Union makes are first mortgage loans to members. At June 30, 2024 the Credit Union had 153,759 outstanding first mortgage loans with an average balance of \$156,690. No first mortgage loan balance exceeded \$4.0 million to any member at June 30, 2024. The vast majority of mortgage loans are adjustable rate loans, are documented to secondary market standards and are principally on 1 to 4 family residences.

Generally, these loans are collateralized by the primary residence of the member. In providing first mortgage loan services to members, the Credit Union requires escrow accounts for the purpose of paying property taxes and homeowner's insurance premiums. In keeping with credit union philosophy, the Credit Union pays interest on the escrow account balances at share account rates (\$398,493 in 2024 \$201,638 in 2023). As an additional means of meeting member loan demand, increasing liquidity, and managing the mix of assets on the balance sheet, the Credit Union may periodically sell loans. During fiscal year 2024, the Credit Union sold \$2,562,120 of adjustable-rate mortgage loans (\$0 in 2023). There were no fixed rate first mortgage loans sold during 2024 and 2023.

The Credit Union offers special mortgage loan programs for first time homebuyers. The "First Time Homebuyer" mortgage program provides 100% 5-year adjustable rate financing to qualifying first time home buyers. The program allows the first-time homebuyer to finance an additional \$2,000 to pay for closing costs. The First Time Homebuyer mortgage loan program is also available to new teachers and state employees who move or transfer into a North Carolina community and finance their home within the first 12 months of their change. SECU has

#### NOTE 4 - LOANS TO MEMBERS - Continued

partnered with North Carolina Housing Finance Agency and Federal Home Loan Bank – Atlanta to offer additional programs to assist first-time homebuyers.

To further assist members, including those caught in subprime mortgage loans, the Credit Union introduced four additional first mortgage loan products during 2008 - 15, 20, 25 and 30-year fixed rate portfolio mortgage loans. In 2013, a 10-year fixed rate first mortgage loan option was added. In 2020, SECU reintroduced the 20-year fixed rate mortgage loan. In 2021, the 30-year fixed rate mortgage loan was reintroduced by SECU as a mortgage loan option.

In February 2009, SECU created the Mortgage Assistance Program (MAP) to help members maintain homeownership through the difficult financial challenges of the recession. The MAP program provides members opportunities to meet with SECU managers to develop specific financial plans through in-depth counseling and budgeting. Assistance is provided through a number of options including payment extensions, interest rate reductions for qualifying loans, term extensions, partial payment plans, loan refinances and other actions intended to assist members and their families. Since 2009, over 18,000 families have been assisted by this program. By the end of fiscal year 2024, over 11,000 have been successful in the MAP program by having made 11 payments in the previous 12 months or paid at least six consecutive monthly payments.

During 2009, the Credit Union introduced Biweekly mortgage payment options to members by offering many existing mortgage loan products under new Biweekly repayment options to accommodate the increasing number of members who are paid in this manner.

SECU provides "Salary Advance Loans" to members in need of small dollar loans to be repaid on the next payday. These loans for up to \$500 are provided at a 17.00% interest rate on unsecured loans for no longer than 31 days (10.50% for share secured loans). There are no additional fees or expenses charged to the member. The maximum cost is \$8.00. This inexpensive service helps replace the exorbitant and predatory prices that are charged by payday lenders and check cashing outlets for payday/check cashing loans.

The Credit Union added a savings component to this service during 2003 in which 5% of the loan advance is deposited into a share account in the name of the member. In 2011, a savings component of 7% was established for those loans with \$500 in this share account (a fully-secured loan). These member-owned funds accumulate and can be used by members to break the payday loan cycle. At June 30, 2024, balances in these share accounts totaled \$54.1 million (\$57.4 million at June 30, 2023).

Personal and mortgage loan interest is not accrued and recognized as income on loans greater than 90 days delinquent. Personal loans, on which the accrual of interest has been discontinued, totaled \$74.1 million at June 30, 2024 and \$63.5 million at June 30, 2023. If interest on those personal loans had been accrued at originally contracted rates, interest income would have been \$1,435,744 higher for 2024 and \$974,726 higher for 2023. Mortgage loans on which the accrual of interest had been discontinued totaled \$293.8 million at June 30, 2024 and \$203.2 million at June 30, 2023. If interest on those mortgage loans had been accrued at originally contracted rates, interest income would have been \$6,293,065 higher for 2024 and \$4,930,557 higher for 2023.

#### **NOTE 4 – LOANS TO MEMBERS – Continued**

The composition of loans to members at June 30, 2024 and 2023 is as follows:

		2024	Weighted average yield	2023	Weighted average yield
Residential Real Estate Loan	ns				
First mortgage loans	\$	24,092,517,434	4.30%	\$ 23,030,588,149	3.94%
Home equity (<80% LTV)		2,102,532,809	6.12%	1,567,576,005	4.08%
Home equity (>80% LTV)		459,528,949	6.09%	322,330,597	4.02%
		26,654,579,192	4.49%	24,920,494,751	3.91%
Personal Loans					
Vehicle loans		4,108,175,612	5.90%	3,852,248,215	4.85%
Consumer loans		2,441,809,534	10.83%	2,071,586,052	10.73%
Credit card loans		1,165,715,623	12.29%	1,060,260,188	10.68%
Other secured loans		29,916,082	5.58%	21,262,685	5.62%
		7,745,616,851	8.35%	7,005,357,140	7.57%
		34,400,196,043	5.35%	31,925,851,891	4.71%
Less allowance for credit loss	es	(409,730,590)		(329,668,934)	<u>)</u>
Total loans	\$	33,990,465,453		\$ 31,596,182,957	<u>.</u>

The Credit Union elected to exclude accrued interest receivable from the amortized cost basis of loans. As of June 30, 2024, and 2023, accrued interest receivable for loans totaled \$139,415,492 and \$69,285,764, respectively, and is included in accrued interest receivable on the consolidated balance sheets.

The Credit Union does not enter into forward commitments to sell and deliver fixed rate mortgage loans to outside investors. During 2024 and 2023 the Credit Union did not originate first mortgage loans for sale on the secondary market. Net deferred fees are shown as a reduction in the balance of mortgage loans and are amortized into interest income as an adjustment in yield over the lives of the loans using the effective interest method. The total net deferred fees at June 30, 2024 were \$131.0 million (\$132.0 million at June 30, 2023). Direct loan origination costs on home equity and consumer loans are recognized in expenses when incurred.

NOTE 4 – LOANS TO MEMBERS – Continued

	2024	2023
Home equity loans	\$2,513,000,000	\$2,202,000,000
Credit card loans	2,374,000,000	1,962,000,000
Consumer loans	472,000,000	400,000,000
Construction loans	-	3,000,000
Reverse mortgage loans	500,000	800,000

#### **NOTE 5 - ALLOWANCE FOR CREDIT LOSSES**

Management has established an allowance for credit losses that estimates losses inherent in the loan portfolio. The allowance for credit losses is established through a provision for credit losses charged to expense. Loans are charged off against the allowance for credit losses when management believes that the principal and interest are uncollectible. Any recoveries of previously charged off loans are recorded to the allowance for credit losses to offset the chargeoff.

A summary of the activity in the allowance for credit losses on loans and loan losses for the years ended June 30, 2024 and 2023, respectively, are as follows. The Credit Union adopted CECL as of July 1, 2023. The prior year amounts presented are calculated under the prior accounting standard.

2024	Real Estate Loans		Per	sonal Loans	Total		
Allowance for credit losses: Balance at June 30, 2023 Adoption of CECL Balance at July 1, 2023	\$	48,503,152 55,777,732 104,280,884	\$	281,165,782 (1,359,711) 279,806,071	\$	329,668,934 54,418,021 384,086,955	
(Credit) Provision for credit losses		(5,471,369)		279,800,071 270,312,408		264,841,039	
Charge-offs Recoveries Ending balance	\$	(1,316,859) 187,642 97,680,298	\$	(261,899,863) 23,831,676 312,050,292	\$	(263,216,722) 24,019,318 409,730,590	
2023	Real l	Estate Loans	Per	sonal Loans		Total	
Allowance for credit losses: Beginning balance	\$	63,242,614	\$	269,287,331	\$	332,529,945	
(Credit) Provision for loan losses		(13,524,233)		151,024,233		137,500,000	
Charge-offs Recoveries		(1,534,260) 319,031		(160,446,828) 21,301,046		(161,981,088) 21,620,077	
Ending balance	\$	48,503,152	\$	281,165,782	\$	329,668,934	

### NOTE 5 - ALLOWANCE FOR CREDIT LOSSES - Continued

In addition to the allowance for credit losses on loans above, the Credit Union has established an allowance for credit losses on unfunded commitments, classified in other liabilities on the consolidated statements of financial condition. This allowance is maintained at a level that management believes is sufficient to absorb losses arising from unfunded loan commitments and is determined based on a methodology similar to the methodology for determining the allowance for credit losses on loans. The allowance for credit losses on unfunded commitments as of June 30, 2024 was \$361,612. A summary of the activity related to reserves for unfunded commitments is as follows:

#### 2024

<b>Reserves for Unfunded Commitments:</b>	
Adoption of CECL	\$ -
Provision for credit losses	 361,612
Ending Balance	\$ 361,612

The provision for credit losses is determined by the Credit Union as the amount to be added to the allowance for credit losses for various types of financial instruments including loans, investment securities, and unfunded commitments after net charge-offs have been deducted to bring the allowance for credit losses to a level that, in management's judgment, is necessary to absorb expected credit losses over the lives of the respective financial instruments. The components of the provision for credit losses included in the consolidated statements of income for the years ended June 30, 2024 and 2023 are as follows:

	20	)24	2023		
Loans	\$	264,841,039	\$	137,500,000	
Unfunded Commitments		361,612			
Total Provision Expense	\$	265,202,651	\$	137,500,000	

### **Loan Portfolio Credit Quality Indicators**

As part of the on-going monitoring of the credit quality of the real estate and personal loan portfolios, management tracks certain credit quality indicators based on whether the loans are performing or non-performing. To differentiate these categories, management tracks loan performance and when loans become 90 days or more past due, the loans are classified as non-performing. The delinquency reports enable lending personnel and Credit Union management to monitor the loan portfolio.

The following tables show the classes within the homogeneous loan portfolio segments allocated by payment activity. Loans are deemed performing if they are less than 90 days delinquent and still accruing interest.

## NOTE 5 - ALLOWANCE FOR CREDIT LOSSES - Continued

<u>2024</u>	Performing	Non-Performing	Total	% of Total Non- Performing	
Real Estate					
First mortgage	\$ 23,806,854,654	\$ 285,662,780	\$ 24,092,517,434	1.19%	
Home equity (<80% LTV)	2,096,205,243	6,327,566	2,102,532,809	0.30%	
Home equity (>80% LTV)	457,679,766	1,849,183	459,528,949	0.40%	
Personal Loans					
Vehicle	4,058,224,865	49,950,747	4,108,175,612	1.22%	
Consumer	2,428,026,969	13,782,565	2,441,809,534	0.56%	
Credit card	1,155,527,351	10,188,272	1,165,715,623	0.87%	
Other secured	29,733,842	182,240	29,916,082	0.61%	
Total	\$ 34,032,252,691	\$ 367,943,352	\$ 34,400,196,043	1.07%	

2023	Performing		Non-Performing		Total		% of Total Non- Performing	
Real Estate								
First mortgage	\$	22,831,027,345	\$	199,560,804	\$	23,030,588,149	0.87%	
Home equity (<80% LTV)		1,564,820,438		2,755,567		1,567,576,005	0.18%	
Home equity (>80% LTV)		321,399,162		931,435		322,330,597	0.29%	
Personal Loans								
Vehicle		3,811,479,577		40,768,638		3,852,248,215	1.06%	
Consumer		2,057,087,484		14,498,568		2,071,586,052	0.70%	
Credit card		1,052,082,174		8,178,014		1,060,260,188	0.77%	
Other secured		21,256,991		5,694		21,262,685	0.03%	
Total	\$	31,659,153,171	\$	266,698,720	\$	31,925,851,891	0.84%	

## NOTE 5 - ALLOWANCE FOR CREDIT LOSSES – Continued

## **Delinquent Loans and Loan Balances**

The table below provides an age analysis of past due loans by class at June 30, 2024 and 2023.

<u>2024</u>	Current	30-59 Days	60-89 Days	90 Days or Greater (Nonaccrual)	<b>Total Past Due</b>	Total Loans to Members
Real Estate				_		
First mortgage	\$ 22,800,211,350 \$	716,199,136 \$	290,444,168	\$ 285,662,780	\$ 1,292,306,08	4 \$ 24,092,517,434
Home equity (<80% LTV)	2,085,602,766	6,773,181	3,829,296	6,327,566	16,930,04	3 2,102,532,809
Home equity (>80% LTV)	453,544,868	2,222,606	1,912,292	1,849,183	5,984,08	1 459,528,949
Personal Loans						
Vehicle	3,941,792,764	80,547,474	35,884,628	49,950,747	166,382,84	8 4,108,175,612
Consumer	2,383,111,045	29,605,960	15,309,965	13,782,565	58,698,48	9 2,441,809,534
Credit card	1,128,343,541	17.713.687	9,470,123	10,188,272	37,372,08	2 1.165.715.623
Other secured	28,567,898	876,956	288,988	182,240	1,348,18	4 29,916,082
Total	\$ 30,741,341,898 \$	853,938,999 \$	357,139,460	\$ 367,943,352	\$ 1,579,021,81	1 \$ 34,400,196,043

				90 Days or Greater		
<u>2023</u>	Current	30-59 Days	60-89 Days	(Nonaccrual)	Total Past Due	Total Loans to Members
Real Estate						
First mortgage	\$ 22,101,900,464 \$	534,995,263 \$	194,131,618	\$ 199,560,804	\$ 928,687,68	\$ 23,030,588,149
Home equity (<80% LTV)	1,557,916,206	4,269,326	2,634,906	2,755,567	9,659,79	9 1,567,576,005
Home equity (>80% LTV)	319,788,431	914,143	696,588	931,435	2,542,16	322,330,597
Personal Loans						
Vehicle	3,698,292,035	75,954,917	37,232,625	40,768,638	153,956,18	3,852,248,215
Consumer	2,012,144,569	28,279,772	16,663,143	14,498,568	59,441,48	3 2,071,586,052
Credit card	1,030,261,183	13,940,025	7,880,966	8,178,014	29,999,00	1,060,260,188
Other secured	21,039,010	163,018	54,963	5,694	223,67	5 21,262,685
Total	\$ 30,741,341,898 \$	658,516,464 \$	259,294,809	\$ 266,698,720	\$ 1,184,509,99	31,925,851,891

#### NOTE 5 - ALLOWANCE FOR CREDIT LOSSES - Continued

Loans are placed in non-accrual status if they are past due for a period of 90 days or more. Interest is not accrued or recognized as income on loans 90 days or greater delinquent. The Credit Union had no loans that were 90 days and greater for which the loans were accruing interest at June 30, 2024 and 2023. Interest income foregone on nonaccrual loans approximated \$7,728,809 and \$5,905,283 for the years ended June 30, 2024 and 2023, respectively.

### **Loan Modifications to Borrowers in Financial Difficulty**

Modifications to borrowers experiencing financial difficulty may include forbearances, partial payments, term extensions and other actions intended to minimize economic loss and to avoid foreclosure or repossession of collateral. The following table presents the amortized cost basis of loan modifications made to borrowers experiencing financial difficulty during the year ended June 30, 2024:

	Type of Concession						
2024 Real Estate	Payment Deferment			Partial Payment		Total	% of Total Segment of
First Mortgage	\$	22,370,294	\$	1,200,195	\$	23,570,489	0.10%
Home Equity		6,121,610		-		6,121,610	0.24%
Personal Loans							
Vehicle		57,304,140		-		57,304,140	1.39%
Consumer		18,405,617		_		18,405,617	0.75%
Credit card		16,576,694		-		16,576,694	1.42%
Total	\$	120,778,355	\$	1,200,195	\$	121,978,550	0.35%

For the year ended June 30, 2024, payment delays, partial payments, and term extensions made to borrowers experiencing financial difficulty included:

- Payment Deferments Granted through the Credit Union's standard deferral program, payment deferments were offered as a concession on all loan products. Payment deferments allow the member to pause payments and avoid the negative credit impacts of delinquency. The deferred payments are either added to the end of the contractual term or extend the term.
- Partial Payments Granted on first mortgage loans for members experiencing financial hardship who have the capacity to make partial payments but not full payments, these plans are provided to temporarily reduce members' monthly payments. Typically, this program is used in conjunction with the payment deferral program to ensure the member stays current and doesn't experience negative credit impacts associated with delinquency.

The following table presents the loan modifications made to borrowers experiencing financial difficulty that defaulted (within 12-months of making the modification) during the year ended June 30, 2024. SECU defines "default" as becoming 90 or more days past due.

## NOTE 5 - ALLOWANCE FOR CREDIT LOSSES - Continued

		Type of 0			
<u>2024</u>	Payme	ent Deferment	Partial Payment		 Total
Real Estate					
First Mortgage	\$	4,873,81	\$	342,829	\$ 5,216,642
Home Equity		106,814		-	106,814
Personal Loans					
Vehicle		2,623,985		-	2,623,985
Consumer		865,199		-	865,199
Credit card		808,416		-	808,416
Total	\$	9,278,22	\$	342,829	\$ 9,621,056

A loan is considered to be collateral dependent when, based upon management's assessment, the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the operation or sale of the collateral. For collateral dependent loans, expected credit losses are based on the estimated fair value of the collateral at the balance sheet date, with consideration for estimated selling costs if satisfaction of the loan depends on the sale of the collateral. The following tables present collateral dependent loans by portfolio segment and collateral type, including those loans with and without a related allowance allocation.

The Credit Union did not have any collateral dependent loans as of June 30, 2024.

#### Disclosures for Impaired Loans Prior to Adoption of ASU 2016-13 and 2022-02

Prior to the adoption of CECL, a loan was impaired when it was probable, based on current information and events, that the Credit Union would be unable to collect all contractual principal and interest payments due in accordance with the terms of the loan agreement. When management identified a loan as impaired, the impairment was measured based on the present value of expected future cash flows, discounted at the loan's effective interest rate, except when the sole (remaining) source of repayment for the loan is the operation or liquidation of the collateral. In these cases, management used the current fair value of the collateral less selling costs instead of discounted cash flows. If management determined that the value of the impaired loan was less than the recorded investment in the loan (net of previous charge-offs, deferred origination loan fees or costs and unamortized premium or discount), impairment was recognized through an allowance estimate or a charge-off to the allowance.

The following table presents the allowance for loan losses and unpaid principal balance for loans evaluated individually and collectively for impairment by collateral class as of the year ended June 30, 2023:

NOTE 5 - ALLOWANCE FOR CREDIT LOSSES - Continued

2023	Real	Real Estate Loans Personal Loans		Total		
Allowance for loan losses: Individually evaluated for impairment	\$	5,117,538	\$	48,898,668	\$	54,016,206
Collectively evaluated for impairment	Ψ 	43,385,614	Ψ	232,267,114	Ψ	275,652,728
Ending balance	\$	48,503,152	\$	281,165,782	\$	329,668,934
Loans to members: Individually evaluated for impairment	\$	400,596,465	\$	87,660,551	\$	488,257,016
Collectively evaluated for impairment  Ending balance		24,519,898,286 24,920,494,751	\$	6,917,696,589 7,005,357,140	\$	31,437,594,875 31,925,851,891

The following table includes the recorded investment and unpaid principal balances for impaired loans with the associated allowance amount, if applicable. Also presented are the average recorded investments in the impaired loans and the related amount of interest recognized during the period. Interest was credited to interest income when received, under the cash basis method. The average balances were calculated based on the year-end balances of the loans for the period reported.

Impaired loans by loan class with a specific reserve recorded as of June 30, 2023 are as follows:

2023	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
Real Estate					
First mortgage \$	393,481,317 \$	391,325,765	\$ 5,091,155 \$	447,028,717 \$	17,311,017
Home equity	9,302,322	9,270,700	26,383	9,593,215	923,322
<b>Personal Loans</b>					
Vehicle	51,846,210	51,677,418	19,271,469	45,746,303	7,314,461
Consumer	26,172,288	25,965,299	19,609,365	25,461,045	5,502,388
Credit card	10,017,834	10,017,834	10,017,834	10,017,834	1,043,722
Total	490,819,971 \$	488,257,016	\$ 54,016,206 \$	5 537,847,114 \$	32,094,910

#### NOTE 5 – ALLOWANCE FOR CREDIT LOSSES – Continued

#### **Troubled Debt Restructured Loans**

A summary of loan modifications classified as troubled debt restructurings by class prior to the adoption of CECL are outlined below. Troubled debt restructurings below are reported for the year ended June 30, 2023:

<u>2023</u>	Number of Modifications	Pre-Modification Outstanding Balance		Post-Modification Outstanding Balance		
Real Estate	Widameutons	Outstan	ang Dalance	Outsta	namg Dulunce	
First mortgage	594	\$	73,484,275	\$	73,484,275	
Home equity	11		235,010		235,010	
Personal Loans						
Vehicle	324		3,972,300		3,972,300	
Consumer	108		1,018,082		1,018,082	
Credit card	510		3,140,727		3,140,727	
Other secured	-		-		-	
Total	1,547	\$	81,850,394	\$	81,850,394.00	

The table below shows a summary of troubled debt restructurings that occurred during the year ending June 30, 2023 and have since defaulted on the loan payment.

	For the Year Ended 6/30/2023					
	Number of Loans	Loan Amounts				
Real estate						
First mortgage	17	\$	2,584,734			
Home equity	11		235,010			
Personal Loans						
Vehicle	324		3,972,300			
Consumer	108		1,018,082			
Credit card	28		172,880			
Total	488	\$	7,983,006			

## NOTE 6 – REAL ESTATE OWNED AND COLLATERAL IN LIQUIDATION

The Credit Union records real estate acquired through foreclosure (real estate owned) at the lower of cost or fair value and includes such amounts in Other Assets on the Consolidated Balance Sheets. Real estate owned is written down to estimated fair value as of the date of foreclosure through a charge against the allowance for credit loss account. The fair value of these properties is an estimate of management based on the marketability of properties under current and projected economic conditions.

**NOTE 6 – REAL ESTATE AND COLLATERAL IN LIQUIDATION – Continued** During fiscal year 2024, \$7,660,550 was transferred from the loan portfolio to real estate owned; \$6,097,219 was transferred during fiscal year 2023. The lower of cost or fair value of real estate owned at June 30, 2024 is \$2,766,609 (\$1,815,032 at June 30, 2023). The valuation allowance has a balance of \$709,897 at June 30, 2024 (\$459,996 at June 30, 2023). The balance of net real estate owned at June 30, 2024 represents 0.01% of the total loan portfolio (0.01% at June 30, 2023).

The Credit Union sold real estate owned properties to its wholly owned property management company, SECU\*RE, totaling \$5,542,188 million during fiscal year 2024 (\$5,428,423 million in fiscal year 2023). The transfer price for the properties is the estimated fair value as determined through independent market appraisals.

The Credit Union records vehicles acquired through repossession at the lower of cost or fair value and include such amounts in Other Assets on the Consolidated Balance Sheets. Collateral in liquidation is written down to the estimated fair value as of the date of repossession through a charge against the allowance for credit loss account. The lower of cost or fair value of collateral in liquidation at June 30, 2024 is \$3,140,597 (\$2,941,823 at June 30, 2023). The valuation allowance has a balance of \$6,360,205 at June 30, 2024 (\$3,501,486 at June 30, 2023).

#### NOTE 7 - DEPOSIT FOR FEDERAL INSURANCE OF MEMBER ACCOUNTS

The share deposits of members of the Credit Union are insured by the NCUA to a maximum of \$250,000 per ownership interest through the National Credit Union Share Insurance Fund (NCUSIF or Fund). The NCUSIF is a national cooperative insurance fund administered by the NCUA and funded by credit unions. All federally insured credit unions, including corporate credit unions, invest monies in the NCUSIF to provide the protection of federal deposit insurance on member accounts. The required investment is one percent of the insurable share balances of each institution as determined semi-annually on June 30 and December 31. These investments and the earnings that they provide are used to cover insurance losses of federally insured credit unions and for the operation of the Fund and the NCUA. The NCUA can also raise monies to maintain the financial soundness of the Fund by levying premium assessments against all federally insured credit unions. From 1985 through 2008, due to the financial strength of the Share Insurance Fund, the NCUA Board waived assessing an insurance premium every year except 1992.

The accumulation of the funds in the NCUSIF helps assure credit unions of the soundness of their cooperative federal deposit insurance program. The NCUA insurance fund is the only federal deposit insurance fund that establishes balance sheet reserves for anticipated future losses for all problem institutions. The fund is monitored by the NCUA to ensure proper equity ratios are maintained. The investment in federal insurance of accounts is an asset of the Credit Union and would be refunded to SECU if insurance coverage were terminated, if insurance coverage were obtained from another source or if the operations of the Share Insurance Fund were transferred from the NCUA Board. The outstanding balance of this investment is \$413,631,443 at June 30, 2024 (\$426,400,072 at June 30, 2023).

## **NOTE 8 - PROPERTY AND EQUIPMENT**

	2024	 2023		
Land	\$ 293,373,282	\$ 292,654,707		
Buildings	1,188,985,331	1,159,091,446		
Construction in progress	3,917,632	6,325,661		
Leasehold improvements	7,339,892	7,415,897		
Computer, office equipment, and furnishings	624,513,393	 617,282,995		
	\$ 2,118,129,530	\$ 2,082,770,706		
Less accumulated depreciation and amortization	 (898,671,369)	 (835,364,116)		
	\$ 1,219,458,161	\$ 1,247,406,590		

The net investment in land, buildings and construction in progress represents 1.97% of total Credit Union assets at June 30, 2024 and 2.25% at June 30, 2023. At June 30, 2024, the estimated additional cost to complete buildings under construction is approximately \$1.8 million. SECU owns and occupies nine operations center buildings in the Raleigh, North Carolina (Wake County) area and two Member Services Support center buildings in Rocky Mount, North Carolina (Nash County) and Greensboro, North Carolina (Guilford County). In addition to the owned and occupied operations centers, SECU also leases a Member Services Support center located in Asheville, North Carolina (Buncombe County) and leases two Data Processing Centers.

During fiscal year 2024, SECU occupied three new branch office buildings. No new branches opened during fiscal year 2024. SECU owns 273 branch office buildings and occupies rental space at two branch office locations. These facilities are in communities that span the State of North Carolina. SECU provides services and pays business real and personal property taxes in all 100 counties of North Carolina. In 2024 the Credit Union paid \$13.3 million in property taxes (\$13.9 million in 2023).

The Credit Union also leases space to tenants in an office building and a branch location. The rental terms range from one to ten years. The leases provide for the payment of fixed base rents payable monthly in advance. Future base rental revenue under these non-cancelable operating leases for the years ending June 30 is as follows. The table below is inclusive of all rental revenue to be generated by the Credit Union and its consolidating subsidiaries.

**NOTE 8 - PROPERTY AND EQUIPMENT - Continued** 

<u>Year</u>	<b>Lease Payments</b>
2025	\$13,265,406
2026	1,699,879
2027	1,681,884
2028	1,681,884
Thereafter	3,996,927
	\$22,325,980

Leasing commissions associated with the acquisition of tenants are capitalized and amortized on a straight-line basis over the terms of the related leases. During the years ended June 30, 2024 and 2023, there were no capitalized commission amounts relating to successful leasing activities.

#### **NOTE 9 - MEMBER SHARE DEPOSITS**

Following is a summary of member share account balances at June 30, 2024 and 2023:

	202	4	2023			
	Amount	Weighted Average Yield	Amount	Weighted Average Yield		
Share accounts	\$ 7,106,339,787	0.26%	\$ 7,884,901,090	0.11%		
Individual retirement share accounts	3,407,942,172	2.50%	3,659,704,727	1.53%		
Money market share accounts	16,012,168,820	1.44%	18,940,988,763	0.82%		
Share term certificates	12,617,665,659	4.56%	7,415,838,871	2.05%		
	\$ 39,144,116,438	2.17%	\$ 37,901,433,451	0.91%		

Share and deposit amounts up to \$250,000 per ownership interest are federally insured through the National Credit Union Share Insurance Fund. Individual deposit account balances exceeding \$250,000 totaled \$3.3 billion at June 30, 2024 (\$3.1 billion at June 30, 2023). The amount of share term certificates that exceeded \$250,000 was \$2.45 billion at June 30, 2024 (\$1.43 million at June 30, 2023). The Credit Union does not solicit nor does it accept commercial deposits, governmental deposits, business deposits or brokered deposits.

#### NOTE 9 - MEMBER SHARE DEPOSITS - Continued

Maturities of share term certificates, for the years ending June 30 are as follows:

Year	A	Amount Maturing
2025	\$	11,993,210,426
2026		248,787,542
2027		66,336,600
2028		221,653,513
2029 and thereafter		87,677,578
	\$	12,617,665,659

#### NOTE 10 - SHORT TERM BORROWINGS

During the fiscal year, the Credit Union borrowed from the Federal Reserve Bank via the Bank Term Funding Program (BTFP). The BTFP was a temporary program that offered loans up to one year to financial institutions with eligible collateral to pledge at par value. The BTFP was in effect beginning March 12, 2023, and was closed for any future advances as of March 11, 2024. Borrowing secured by the Credit Union has a maturity date of January 15, 2025.

The Credit Union's short-term borrowings are summarized below:

					Outstanding
2024	Coupon	Fixed/Variable	<b>Payment</b>	Maturity	Balance
BTFP Borrowing	4.76%	Fixed	Annually	1/15/2025	\$5,000,000,000

There were no outstanding short-term borrowings as of the fiscal year ending June 30, 2023.

At June 30, 2024 SECU has lines of credit available for use in the amounts of \$13.65 billion (\$13.26 billion at June 30, 2023) from the Federal Home Loan Bank of Atlanta and \$924 million (\$924 million at June 30, 2023) from the Federal Reserve Bank of Richmond. First mortgage loans of the Credit Union totaling \$20.8 billion at June 30, 2024 (\$19.4 billion at June 30, 2023) secure these lines of credit. At June 30, 2024 and 2023 the Credit Union had no outstanding obligations related to these lines of credit. Funds required for operations are primarily obtained through the growth of member deposits, the receipt of loan payments or the redemption of securities owned by the Credit Union.

#### **NOTE 11 – COMMITMENTS**

The Credit Union leases certain office space and computer equipment under various lease arrangements. The leases for office space and computer equipment are classified as operating leases.

The total rental expense under operating leases during the year ended June 30, 2024 was \$10,642,445 (\$12,431,919 in 2023). Minimum future lease payments by year under non-cancelable operating leases at June 30, 2024 are as follows:

Year	<b>Operating Leases</b>				
2025	\$	980,531			
2026		1,014,318			
2027		1,455,833			
2028		3,645,809			
2029 and thereafter		22,148,661			
Total Undiscounted lease payments  Less: Imputed Interest		29,245,152 (1,375,843)			
Total Lease liabilities	\$	27,869,309			

Right of use lease assets and lease liabilities were calculated using a weighted average discount rate (incremental borrowing rate) of 2.01% at June 30, 2024.

In the normal course of business, the Credit Union may be subject to legal actions. At June 30, 2024 and June 30, 2023, there were no such actions which, in management's opinion, were material to the financial condition of the Credit Union.

#### NOTE 12 – ACCUMULATED OTHER COMPREHENSIVE LOSS

Accumulated Other Comprehensive Loss (AOCL) represents the balance of items recognized through other comprehensive loss. The components of AOCL include the valuation adjustments for securities available for sale, gains and losses associated with postretirement benefits and prior service costs associated with postretirement benefits. The following table presents the components of AOCL and the changes that occurred during the years ended June 30, 2024 and 2023. In addition, the table identifies the line item component of the consolidated statements of income and undivided earnings that was impacted by reclassifications of AOCL during the year.

# NOTE 12 – ACCUMULATED OTHER COMPREHENSIVE LOSS - Continued

<u>2024</u>		ealized net losses on available for sale securities		Unrecognized postretirement (loss)/income		Total	Line item component on consolidated statement of income and undivided earnings impacted by AOCL reclassification
Balance at June 30, 2023	\$	(1,140,498,509)	\$	19,038,931	\$	(1,121,459,578)	_
Unrealized net gains on available for sale securities:							
Unrealized holding gains on securities available for sale arising during the period		387,027,165		-		387,027,165	
Postretirement benefit plan:							
Net gain		-		6,221,956		6,221,956	
Prior Service Cost				22,205,318		22,205,318	
Reclassification included in net income:							
Amortization of net gain		-		(1,388,173)		(1,388,173)	Other operating expenses
Amortization of prior service cos	t	-		1,877,066		1,877,066	Other operating expenses
Net change in AOCI		387,027,165		28,916,167	'	415,943,332	
Balance at June 30, 2024	\$	(753,471,344)	\$	47,955,098	\$	(705,516,246)	
<u>2023</u>	-	ealized net losses on available for sale securities	po	Unrecognized ostretirement loss		Total	Line item component on consolidated statement of income and undivided earnings impacted by AOCL reclassification
Balance at June 30, 2022	\$	(882,288,964)	\$	(11,938,594)	\$	(894,227,558)	
Unrealized net losses on available for sale securities:							
Unrealized holding losses on securities available for sale arising during the period		(258,209,545)		-		(258,209,545)	
Postretirement benefit plan:							
Net gain		-		40,008,754		40,008,754	
Prior Service Cost				(13,080,372)		(13,080,372)	
Reclassification included in net income:							
Amortization of net gain				(1,311,874)		(1,311,874)	Other operating expenses
Amortization of prior service cos	t	-		1,912,568		1,912,568	Other operating expenses
Curtailment Recognition	_			3,448,449		3,448,449	Other operating expenses
Net change in AOCI		(258,209,545)		30,977,525		(227,232,020)	
Balance at June 30, 2023	\$	(1,140,498,509)	\$	19,038,931	\$	(1,121,459,578)	

#### **NOTE 13 - EMPLOYEE BENEFITS**

SECU employs 7,688 full-time and 504 part-time employees in operations and branch locations located in all 100 counties of North Carolina. Full-time Credit Union employees participate in a 401(k) defined contribution plan administered by an independent investment provider. The contributions of plan participants are matched by the Credit Union at rates established by the Board of Directors. The retirement plan is fully funded and has no associated past service liability. For the years ended June 30, 2024 and 2023, the cost of the retirement plan (\$55,018,586 and \$51,922,083, respectively) is included in Salaries and Employee Benefits in the consolidated statements of income and undivided earnings.

SECU provides a non-qualified deferred compensation plan as allowed under Internal Revenue Code Section 457(b) to certain employees defined as highly compensated. This plan offers a before-tax savings opportunity to participants. The annual deferral amount allowed mirrors the 401(k) plan and contributions are invested by participants through the same options provided within the 401(k) plan. Contributions are not matched by the Credit Union. There is no expense to the Credit Union.

The President/Chief Executive Officer is responsible for the day-to-day operations of the Credit Union in accordance with the bylaws of SECU and federal and North Carolina rules, regulations and laws applicable to state-chartered credit unions. The President serves at the pleasure of the Board of Directors. The Board has executed a formal employment contract with the President which is subject to renewal annually. The compensation of the President is set by the Board of Directors and is also determined annually. Periodic studies of the market value of the position are determined through independent third-party compensation experts who benchmark the position to the marketplace. The President receives the same life, medical and dental insurance, long term disability and 401(k) benefits that are available to all SECU employees through a cafeteria benefits plan.

The Credit Union has a self-funded insurance plan for employee health and medical expenses. Contributions by employees and SECU fund a reserve from which medical claims are paid. Required employee contributions are calculated based on actual employee claims experience over a twelve-month history in order to reasonably estimate and fund the reserve for 100% of the projected annual insurance claims. Additionally, the Credit Union has purchased stop-loss insurance coverage to provide protection against individual claims exceeding \$750,000. In addition to covering the exposure to potential loss prior to stop-loss insurance coverage the balance of funds on deposit in the reserve is available to pay insurance claims incurred but not yet reported, claims in the process of settlement and unanticipated significant claims over several periods. At June 30, 2024, the balance of the employee medical reserve was \$18,890,608 (\$12,132,391 at June 30, 2023). These funds are maintained in a deposit account at the Credit Union.

The Credit Union recognizes postretirement benefit expenses and liabilities on the accrual rather than cash basis. Qualifying SECU retirees are eligible for a fixed allowance toward medical insurance based on a years-of-service, age-at-retirement formula. The Credit Union has invested monies to fully fund a reserve to meet the estimated obligation for these future postretirement payments.

### NOTE 13 - EMPLOYEE BENEFITS - Continued

At June 30, 2024, the balance of the postretirement benefit reserve was \$167,402,405 (\$166,266,629 at June 30, 2023). These funds are maintained in a deposit account at the Credit Union.

Information relating to the postretirement plan at June 30 is presented in the following tables:

	 2024	2023	
Amounts recognized at June 30:		•	_
Accumulated benefit obligations	\$ 89,017,811	\$	113,669,877
Fair value of plan assets	167,402,405		166,266,629
Plan assets in excess of benefit obligations included in other assets Assumptions used to determine benefit obligations:	\$ 78,384,594	\$	52,596,752
Weighted average discount rate	5.41%		4.97%
Assumed health care cost trend rate:			
Initial rate	8.00%		8.00%
Ultimate rate	4.85%		4.75%
Year ultimate rate reached	2032		2031

Information relating to the net periodic benefit costs, contributions and benefits paid is shown in the following table:

	2024	2023		
Amounts recognized for years ended June 30:				
Service costs	\$ 4,586,500	\$	4,908,083	
Interest Cost	5,665,707		5,175,394	
Expected Return on Assets	(7,041,696)		(6,806,391)	
Amortization of Net Gain	(1,388,173)		(1,311,874)	
Amortization of Prior Service Cost	1,877,066		1,912,568	
Curtailment Recognition	 <u> </u>		3,448,449	
Net Postretirement Benefit Cost	\$ 3,699,404	\$	7,326,229	
Employer contributions	744,572		10,265,578	
Participant contributions	-		-	
Benefits paid	\$ 3,602,577	\$	2,563,619	
Assumptions used to determine net periodic benefit cost:				
Weighted average discount rate	4.97%		4.22%	
Expected long-term rate of return on assets	4.25%		4.25%	
Assumed health care cost trend rate:				
Initial rate	8.00%		7.50%	
Ultimate rate	4.75%		5.00%	
Year ultimate rate reached	2033		2029	

## NOTE 13 - EMPLOYEE BENEFITS - Continued

The discount rate, expected rate of return on plan assets and health care cost trend rate are assumptions which significantly affect postretirement accounting. Relatively small changes in these rates can substantially change the recorded postretirement expense and accrued liability. Management believes the discount rate, expected rate of return on plan assets and health care cost trend rate used in determining the year-end postretirement amounts are reasonable based on currently available information.

The amounts recognized in accumulated other comprehensive loss and amortized through other comprehensive income (loss) are shown below:

	 2024	2023		
Amounts recognized at June 30:	 			
Net gain	\$ 46,172,679	\$	41,338,896	
Prior service cost	 1,782,419		(22,299,965)	
Accumulated other comprehensive income/(loss)	\$ 47,955,098	\$	19,038,931	
Amounts recognized for years ended June 30:				
Net gain	\$ 6,221,956	\$	40,008,754	
Prior Service Cost	22,205,318		(13,080,372)	
Amortization of net loss	(1,388,173)		(1,311,874)	
Amortization of prior service cost	1,877,066		1,912,568	
Curtailment Recognition	 		3,448,449	
Total recognized in other comprehensive income	\$ 28,916,167	\$	30,977,525	

Since 2015, the Credit Union has received a full valuation of postretirement benefits which resulted in the recognition of prior service cost. The estimated prior service costs for the postretirement benefit that will be amortized from accumulated other comprehensive loss into net periodic benefit cost over the next fiscal year is \$(118,670).

The expected contributions of the Credit Union for the next fiscal year beginning July 1, 2024 are \$0 at June 30, 2024. The following table estimates the net benefits to be paid out over the next ten fiscal years:

Year	Net Postretire	<b>Net Postretirement Benefits</b>				
2025	\$	3,472,199				
2026		3,773,946				
2027		4,083,760				
2028		4,370,593				
2029		4,608,373				
2029-2034		26,375,988				
	\$	46,684,859				

#### **NOTE 14 – RELATED PARTY TRANSACTIONS**

Members of the Board of Directors, Audit Committee and senior management of the Credit Union have outstanding loans and deposits at the Credit Union. At June 30, 2024 the outstanding balances included 466 loans totaling \$34.8 million (430 loans totaling \$33.8 million at June 30, 2023) and deposits totaling \$19.9 million (\$20.2 million at June 30, 2023). The aggregate principal advances and principal repayment are not significant. Loans were made at the same terms as those available to all other members of the Credit Union. Employees are eligible to receive a 1% discount on fixed rate loans. Deposit accounts earned interest at the same rates provided to all other members of the Credit Union. Members of the Board of Directors and Audit Committee, as volunteers, serve without compensation.

## **NOTE 15 – REGULATORY NET WORTH REQUIREMENTS**

The Credit Union is subject to various regulatory capital requirements administered by the NCUA. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Credit Union's consolidated financial statements. Under capital adequacy regulations and the regulatory framework for prompt corrective action, the Credit Union must meet specific capital regulations that involve quantitative measures of the Credit Union's assets, liabilities, and certain off-consolidated balance sheet items as calculated under accounting principles generally accepted in the United States of America. The Credit Union's capital amounts and net worth classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Credit Union to maintain minimum ratios (set forth in the table following) of net worth to total assets (as defined by the regulation).

Effective January 1, 2022, the NCUA adopted the risk-based capital calculation which applies only to federally-insured, natural person credit unions with quarter-end total assets exceeding \$500 million who do not qualify for, or opt into, the complex credit union leverage ratio (CCULR) framework described in §702.104(d).

As of June 30, 2024, the most recent call reporting period, the NCUA categorized the Credit Union as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well capitalized," the Credit Union must maintain a minimum net worth ratio of 7% of assets. In addition, the credit union, if complex, must maintain a minimum risk-based capital ratio of 10% or greater. There are no conditions or events since that notification that management believes have changed the institution's category.

## NOTE 15 – REGULATORY NET WORTH REQUIREMENTS – Continued

The Credit Union's actual capital amounts and ratios are also presented in the table following:

	 Actual		To be Adequately Capitalized To be Well Capitalized Under Prompt Corrective Action Provision Provision						
<u>2024</u>	Amount	Ratio		<u>Amount</u>	Ratio		Amount	<u>Ratio</u>	
Net Worth	\$ 5,349,956,128	9.83%	\$	3,264,293,403	6.00%	\$	3,808,342,303	7.00%	
Risk-Based Capital	5,346,416,887	21.42%		-	8.00%		-	10.00%	
<u>2023</u>									
Net Worth	\$ 5,194,750,423	10.47%	\$	2,977,127,012	6.00%	\$	3,473,314,847	7.00%	
Risk-Based Capital	5,098,019,285	21.79%		-	8.00%		-	10.00%	

The net worth per our regulatory call report includes a CECL Transition Provision amount of \$36,460,074 that was excluded from the above amount. Our net worth ratio per the call report is 9.89% inclusive of the CECL Transition Provision.

In performing its calculation of total assets for fiscal year ending June 30, 2024, the Credit Union used the average of the current and three preceding calendar quarter-end balances as permitted by the regulation (ending assets was used for 2023).

#### NOTE 16 - FAIR VALUE OF FINANCIAL INSTRUMENTS

Generally accepted accounting principles require the disclosure of certain information regarding the fair value of instruments recognized in the consolidated balance sheets. Estimates of fair value for financial instruments may be determined through quoted market prices, if available or alternative valuation techniques which include the present value of estimated future cash flows. Fair value estimates involve the use of assumptions, which are subjective and can significantly alter the estimated fair values.

Generally accepted accounting principles establish a hierarchy for inputs used in measuring fair values that maximize the use of observable inputs and minimize the use of unobservable inputs by requiring that the most observable inputs be used when available. The standard defines levels within the hierarchy based on the reliability of inputs as follows:

- Level 1 Valuations based on unadjusted quoted prices for identical assets or liabilities in active markets:
- Level 2 Valuations based on quoted prices for similar assets or liabilities or identical assets or liabilities in less active markets, such as dealer or broker markets, and;
- Level 3 Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable, such as pricing models, discounted cash flow

## NOTE 16 - FAIR VALUE OF FINANCIAL INSTRUMENTS - Continued

models and similar techniques not based on market, exchange, dealer or broker-traded transactions.

Fair value of assets measured on a recurring basis at June 30, 2024 and 2023 are as follows:

2024	Tot	tal Fair Value	Quoted Prices in Active Markets for Identical Assets/Liabilities (Level 1)		gnificant Other eservable Inputs (Level 2)	τ	Significant Inobservable Inputs (Level 3)
AFS Investments	100	ui I uii Vuiuc		(ECVOLI)	 (Lever 2)		(Levere)
Ar 5 investments							
U.S. Treasury Securities	\$	7,558,394,281	\$	7,558,394,282	\$ -	\$	-
Agency/GSE Mortgage-Backed Securities		4,202,829,559		-	4,202,829,559		-
<b>Equity Investments</b>							
Exchange-traded bond fund		18,016,513		18,016,513	-		_
<u>2023</u>							
AFS Investments							
U.S. Treasury Securities		9,114,024,491		9,114,024,491	-		-
Agency/GSE Mortgage-Backed Securities		4,673,246,878		-	4,673,246,879		-
<b>Equity Investments</b>							
Exchange-traded bond fund		16,192,992		16,192,992		_	-

U.S. Treasury securities and Agency/GSEs non-debenture instruments are reported at fair value. The fair values are based upon quoted prices in an active market and reflect unrealized gains and losses on the securities.

The exchange-traded bond fund is also reported at fair value. The fair value is based upon quoted prices in an active market and reflects unrealized gains and losses on the exchange-traded bond fund.

Under certain circumstances, the Credit Union makes adjustments to fair value for assets on a nonrecurring basis. With the adoption of the CECL standard, loans considered to be troubled debt restructurings are no longer measured at their value. Instead, expected credit losses are estimated over the contractual terms of loans, adjusted for prepayments, and recognized each reporting period.

#### NOTE 16 - FAIR VALUE OF FINANCIAL INSTRUMENTS - Continued

The following table presents the assets carried on the consolidated balance sheet in the fair value hierarchy at June 30, 2024 and 2023 for which a nonrecurring change in fair value has been recorded:

<u>2024</u>	Tot	al Fair Value	Active M Ider Assets/I	Prices in farkets for ntical Liabilities vel 1)	Observable Inputs Unobserv			Significant bservable Inputs (Level 3)
Real estate owned	\$	2,766,609	\$	-	\$	-	\$	2,766,609
<u>2023</u>								
Loans to members	\$	434,240,810	\$	-	\$	-	\$	434,240,810
Real estate owned	\$	1,815,032	\$	-	\$	-	\$	1,815,032

At June 30, 2024, there are no individual loans reported at their fair value. At June 30, 2023 \$488.3 million were carried at their fair value of \$434.2 million, resulting in an allowance for credit losses of \$54.0 million.

Amounts applicable to write downs of impaired loans are estimated using the present value of expected cash flows or the appraised value of the underlying collateral discounted as necessary due to management's estimates of changes in economic conditions.

At June 30, 2024 real estate owned with outstanding balances of \$3.5 million (\$2.3 million at June 30, 2023) are carried at their fair value of \$2.8 million (\$1.8 million at June 30, 2023), resulting in a valuation allowance of \$710,000 at June 30, 2024 (\$460,000 at June 30, 2023). The amount of the write down is determined by using the appraised value of the underlying collateral less costs to sell.

## **NOTE 17 – SUBSEQUENT EVENTS**

Management evaluated subsequent events through September 6, 2024 the date the consolidated financial statements were available to be issued. Events or transactions occurring after June 30, 2024 but prior to September 6, 2024 that provided additional evidence about conditions that existed at June 30, 2024 have been recognized in the consolidated financial statements for the year ended June 30, 2024.

#### REPORT OF MANAGEMENT

Management is responsible for the preparation, presentation, accuracy, and consistency of the financial information contained in this Annual Report. The consolidated financial statements and accompanying notes, prepared in accordance with generally accepted accounting principles, are considered by management to fairly present the financial position and results of operations of the Credit Union.

Management has developed and maintains the necessary systems of internal controls to provide reasonable assurance that transactions are authorized, assets are safeguarded, and proper records are maintained. The controls are monitored by a staff of internal auditors employed by the Credit Union. The controls are also reviewed and tested by state regulatory authorities, federal examiners, and selectively tested by independent certified public accounting firms.

The Audit Committee of the Board of Directors meets periodically with management, internal auditors, and external auditors to review the quality of financial reporting, compliance with internal accounting controls, and the nature, extent, timing, and results of audits and examinations. At least one member of the Audit Committee is considered a financial expert. The Audit Committee recommends the selection of an independent certified public accounting firm which conducts an annual audit of the consolidated financial statements of the Credit Union. The Audit Committee also reviews Internal Audit Department reports on compliance with internal policies, procedures, bylaws, and governing statutes - both state and federal.

The Board of Directors oversees the performance of management. The Board meets no less frequently than monthly to review the financial condition and results of operation of the Credit Union. The Board considers many issues relevant to the operation of the Credit Union some of which include: quality of member service, types of deposit and loan services, interest rates, investments, policies, facilities and other service delivery methods, capital accumulation, and current financial trends. Additionally, Standing Committees comprised of Board members regularly meet to address specific areas of Credit Union operations.

The Credit Union Division of the State of North Carolina conducts an annual examination of the Credit Union to verify compliance with regulatory statutes and capital requirements and to confirm that assets are being properly safeguarded. The NCUA, a federal agency, conducts an annual insurance review to assure that the operation of the Credit Union continues to contribute to the safety and soundness of the NCUA Share Insurance Fund.

Independent certified public accountants retained by the Board of Directors of the Credit Union audit the consolidated financial statements in accordance with generally accepted auditing standards. Their opinion on the consolidated financial statements is based on auditing procedures which include reviewing specific internal controls and performing selected tests of transactions and records. These auditing procedures are designed to provide a reasonable level of assurance that the consolidated financial statements are fairly presented in all material respects. The auditors have free and independent access to the Audit Committee and meet with the Committee, Board of Directors, and management to consider matters relating to financial statement presentation, internal controls, audit procedures, and the appropriateness of Credit Union policies and procedures.

Management fully supports the independent reviews by each of these groups and is committed to ensuring that Credit Union operations and financial reporting are conducted responsibly, accurately, with integrity, and with the goal of helping our members improve their economic circumstances and achieve financial success.

### **Board of Directors**

Members of the Board of Directors are as follows:

Mona Moon, Chair Stelfanie Williams, Vice Chair Jennifer Haygood, Secretary/Treasurer Chris Ayers Bob Brinson Michael Clements Mark Fleming Ben McLawhorn Barbara Perkins

Chuck Stone

McKinley Wooten, Jr.

#### **Contact Information**

The mailing address and phone numbers of the State Employees' Credit Union are:

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